

Results for the 3rd Quarter of Fiscal Year Ending March 31,2015

**February 10, 2015
Heiwa Corporation**

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- Schedule of Transitional Period to the New Format Inspection Method (Pachislot Machine)
- Financial Performance Trend
- Number of Machines Sold / Titles Released in FY Ending March, 2015
- Number of Golf Course Users / Average Revenue per Customer

Results

- ◆ Net sales : **150.8**billion yen, **+15.7%** year on year for 3Q
- ◆ Operating income : **36.0**billion yen, **+24.3%** year on year for 3Q
 - ⇒ Sales of Pachinko Machine exceeded the year earlier period and greatly contributed to the 3Q results

Pachinko and pachislot machine business

- ◆ Net sales : **87.9**billion yen, **+28.2%** year on year for 3Q
- ◆ Operating income : **25.9**billion yen, **+26.5%** year on year for 3Q
- ✓ Number of Pachinko machines sold in 3Q: **200k** units (**+59k** units yoy)
- ✓ Number of Pachislot machines sold in 3Q: **48k** units (**-19k** units yoy)
 - ⇒ Both sales and profits increased year on year due to increase of Pachinko machine sales volume

Golf business

- ◆ Net sales : **61.0**billion yen, **+2.1%** year on year for 3Q
- ◆ Operating income : **12.6**billion yen, **+18.8%** year on year for 3Q
- ✓ Results of 6 golf courses acquired since October 2013 contributed to the consolidated results
- ✓ Cost reduction at the head office
 - ⇒ Both sales and profit increased year on year

Results for the 3rd Quarter of FY ending March, 2015

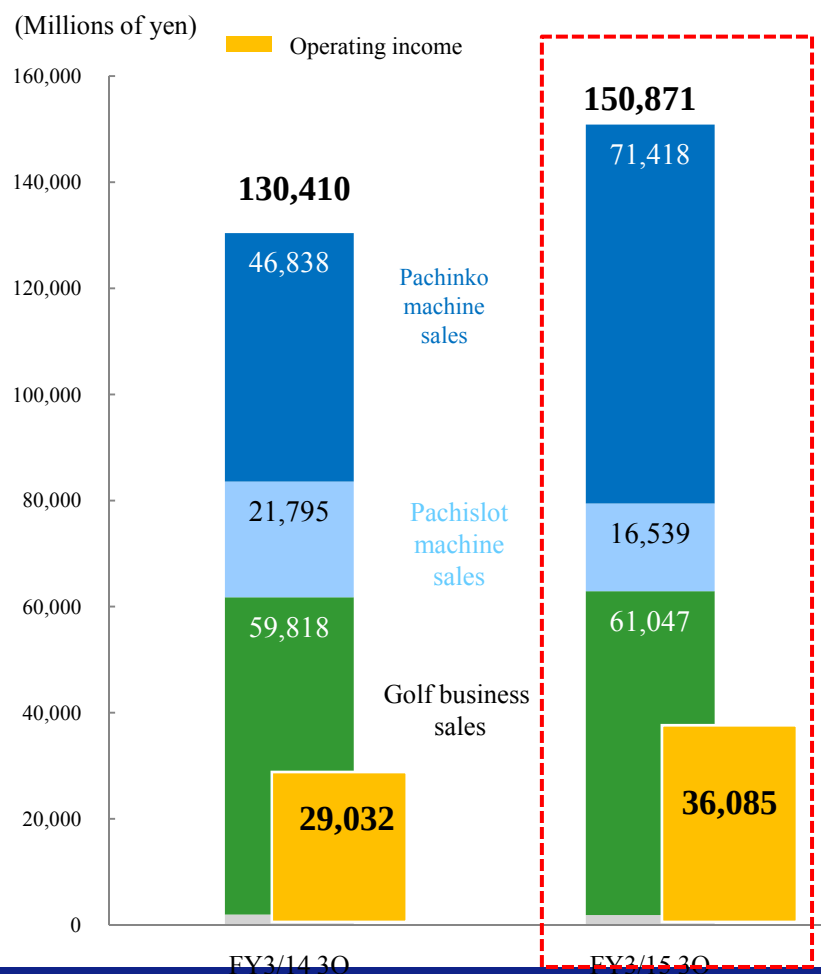
Consolidated Statements of Income (Results)



3rd Quarter Results

◆ **Both sales and profits increased year on year.** (Net Sales +15.7% yoy, operating profit +24.3% yoy)

⇒ **Sales of Pachinko Machine well exceeded the year earlier period and greatly contributed to the 3Q results**



(Millions of yen)	FY 3/2014 3Q cumulative	FY 3/2015 3Q cumulative	YoY
Net sales	130,410	150,871	15.7%
Pachinko and Pachislot machine business	68,633	87,957	28.2%
Pachinko machines	46,838	71,418	52.5%
Pachislot machines	21,795	16,539	-24.1%
Golf business	59,818	61,047	2.1%
Other	1,958	1,867	-4.7%
Operating income	29,032	36,085	24.3%
Pachinko and Pachislot machine business	20,508	25,938	26.5%
Pachinko machines	12,738	19,700	54.7%
Pachislot machines	7,770	6,237	-19.7%
Golf business	10,669	12,678	18.8%
Other	148	108	-26.6%
Not allocated	-2,294	-2,640	—
Operating income ratio	22.3%	23.9%	+1.6pt
Ordinary income	28,380	35,367	24.6%
Net income	15,782	21,257	34.7%
EBITDA*	34,901	42,771	22.5%

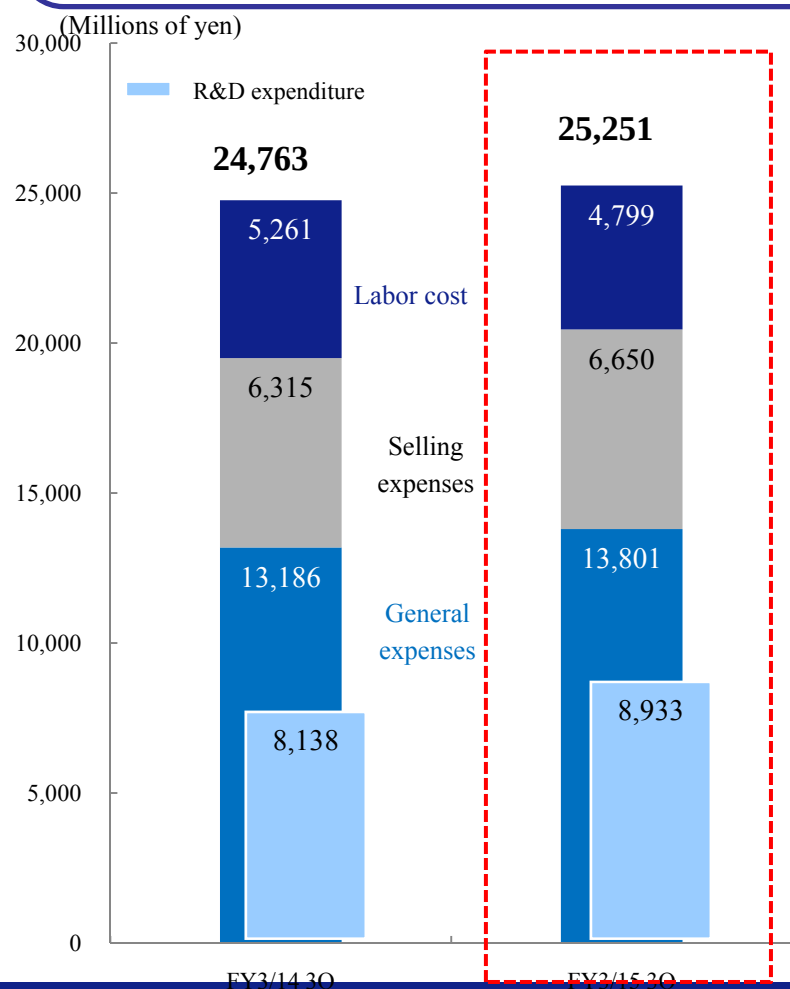
SGA Expenses / Depreciation & Amortization / Capital Investment (Results)

3rd Quarter Results

◆SGA expenses increased 8.1% year on year

⇒Selling expenses increased due to increase in sales volume

⇒**Upward trend of R&D expenditure** will continue **for enhancing overall product quality**



(Millions of yen)	FY 3/2014 3Q cumulative	FY 3/2015 3Q cumulative	YoY
SGA expenses	24,763	25,251	2.0%
Labor cost	5,261	4,799	-8.8%
Selling expenses	6,315	6,650	5.3%
Advertising expenses	3,271	3,104	-5.1%
Sales commissions	2,224	2,458	10.5%
General expenses	13,186	13,801	4.7%
R&D expenditure	8,138	8,933	9.8%

Depreciation & amortization / Capital investment

(Millions of yen)	FY 3/2014 3Q cumulative	FY 3/2015 3Q cumulative	YoY
Depreciation & amortization	5,923	6,777	14.4%
Capital investment	10,039	9,192	-8.4%

HEIWA

(Millions of yen)

**Pachislot
machine
Gross profit**

**Golf
business
Gross profit**

Other

Gross profit

**Labor
cost**

Selling expenses

General expenses

-1,569

- **Decreased sales volume**

+936

-40

+461

-335

-614

+8,213

- Increased sales volume

<Labor cost>

- Cost reduction in the golf business

< Selling expenses >

- Pachinko and Pachislot machine business: Increase of Pachinko machine sales volume led increase in selling expenses

< General expenses >

- Pachinko and Pachislot machine business: Increase in R&D expenditure

36,085

29,032

FY 3/2014 3Q

FY 3/2015 3Q

+7,052 million yen

Pachinko and Pachislot Machine Business (Machine Sales Results)

3rd Quarter Results

(Units)	FY 3/2014 3Q cumulative	FY 3/2015 3Q cumulative	YoY
Number of machines sold	209,892	249,535	+39k units
Pachinko machines	141,100	200,584	+59k units
Number of titles released	7	8	+1
Pachislot machines	68,792	48,951	-19k units
Number of titles released	3	4	+1



Koumonchama CHOKOTOBUKI:
Nihonmanyu2700km



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Major pachinko titles

Titles	Sales (units)	Release
<i>Lupin The Third: Kesareta Lupin *</i>	43,468	Previous year (Nov 2013)
<i>Lupin The Third: Shuyaku wa Zenigata*</i>	31,547	Sep 2014
<i>Komonchama CHOKOTOBUKI: Nihonmanyu2700km</i>	21,440	Dec 2014

* Cumulative sales of “Lupin The Third: Kesareta Lupin” and “Lupin The Third: Shuyaku wa Zenigata” was 159,765 units as of December 31, 2014.

Major pachislot titles

Titles	Sales (units)	Release
<i>Sengoku Otome: Kengeki ni Mau Shiroki Kensei -Saigoku Sansen version</i>	20,372	Jun 2014
<i>MidorinoMakibao: Todoke!! NihonichinoGoruhe!!</i>	6,271	Jul 2014
<i>Pachislot COWBOY BEBOP</i>	15,769	Oct 2014



Sengoku Otome: Kengeki ni Mau
Shiroki Kensei -Saigoku Sansen
version



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Pachinko and Pachislot Machine Business (Results)



3rd Quarter Results

Pachinko

◆ Sales of Pachinko Machine well exceeded the year earlier period and **greatly contributed to the increase of sales and profit**

◆ Both gross profit ratio and operating profit ratio decreased because most of the Pachinko machine sales consist of Body sales

Pachislot

◆ Both sales and profits decreased because unit sales went under the last year by postponing a title to release

◆ Maintaining high gross profit rate by reducing cost of goods sold

Total

◆ **Sales of Pachinko Machine greatly exceeded the year earlier period and contributed to the 3Q results** (Net Sales +28.2% yoy, operating profit +26.5% yoy)

(Millions of yen)	FY 3/2014 3Q cumulative	FY 3/2015 3Q cumulative	YoY
Net sales	68,633	87,957	28.2%
Pachinko machines	46,838	71,418	52.5%
Pachislot machines	21,795	16,539	-24.1%
Gross profit	36,748	43,392	18.1%
Pachinko machines	23,631	31,845	34.8%
Pachislot machines	13,116	11,547	-12.0%
Gross profit ratio	53.5%	49.3%	-4.2pt
Operating income	20,508	25,938	26.5%
Pachinko machines	12,738	19,700	54.7%
Pachislot machines	7,770	6,237	-19.7%
Operating income ratio	29.9%	29.5%	-0.4pt

Breakdown of machine sales

(Units)	FY 3/2014 3Q cumulative	FY 3/2015 3Q cumulative	YoY
Total	209,892	249,535	+39,643
Pachinko machines	141,100	200,584	+59,484
Body	78,200	158,472	+80,272
Gauge board	62,900	42,112	-20,788
Pachislot machines	68,792	48,951	-19,841
Chassis	50,081	21,461	-28,620
Combined unit	18,711	27,490	+8,779

Golf Business (Results)

3rd Quarter Results

◆ **Both sales and profits increased year on year.** (Net Sales +2.4% yoy, Operating profit +11.0% yoy)

- ⇒ Results of 6 golf courses acquired since October 2013 contributed to the consolidated results
- ⇒ SGA expenses decreased by reducing labor cost by layoff at the head office
- ⇒ Continuing to enhance pricing strategy (Revenue per customer spending maintains the same level yoy)

(Millions of yen)	FY 3/2014 3Q cumulative	FY 3/2015 3Q cumulative	YoY
Net sales	59,818	61,047	2.1%
Gross profit	16,895	17,832	5.5%
Gross profit ratio	28.2%	29.2%	+1.0pt
Operating income	10,699	12,678	18.8%
Operating income ratio	17.8%	20.8%	+3.0pt

Number of golf course users/Revenue per customer

	【3Q cumulative (9 months)】	FY 3/2014 3Q cumulative	FY 3/2015 3Q cumulative	YoY
Number of golf course users		5,796,528	5,987,242	3.3%
Revenue per customer (yen)		9,237	9,204	-0.4%
	【3Q(3 months)】	FY 3/2014 3Q	FY 3/2015 3Q	YoY
Number of golf course users		1,879,006	1,900,405	1.1%
Revenue per customer (yen)		9,680	9,698	0.2%

SGA Expenses

(Millions of yen)	FY 3/2014 3Q cumulative	FY 3/2015 3Q cumulative	YoY
SGA Expenses	6,225	5,123	-17.2%

- Decrease in labor cost by layoff at the head office
- Decrease in advertisement expense

Consolidated Balance Sheets (Summary)



(Millions of yen)	3/2014	12/2014	Change	Remarks
Current assets	148,086	154,391	6,305	◆ Increase in cash and deposits
Noncurrent assets	290,420	284,975	-5,444	◆ Disposal of land by sale
Total assets	438,506	439,366	860	◆ Disposal of investment securities by sale
Current liabilities	69,216	64,493	-4,722	
Noncurrent liabilities	212,787	201,738	-11,049	◆ Repayment of debt
Total liabilities	282,003	266,231	-15,771	
Net assets	156,502	173,135	16,632	
Liabilities and total net assets	438,506	439,366	860	

(Millions of yen)	3/2014	12/2014
Cash and deposits, and investment securities	105,051	113,391
Interest-bearing debt	168,506	155,783
Shareholders' equity	142,772	157,993
Shareholders' equity ratio	32.6%	36.0%

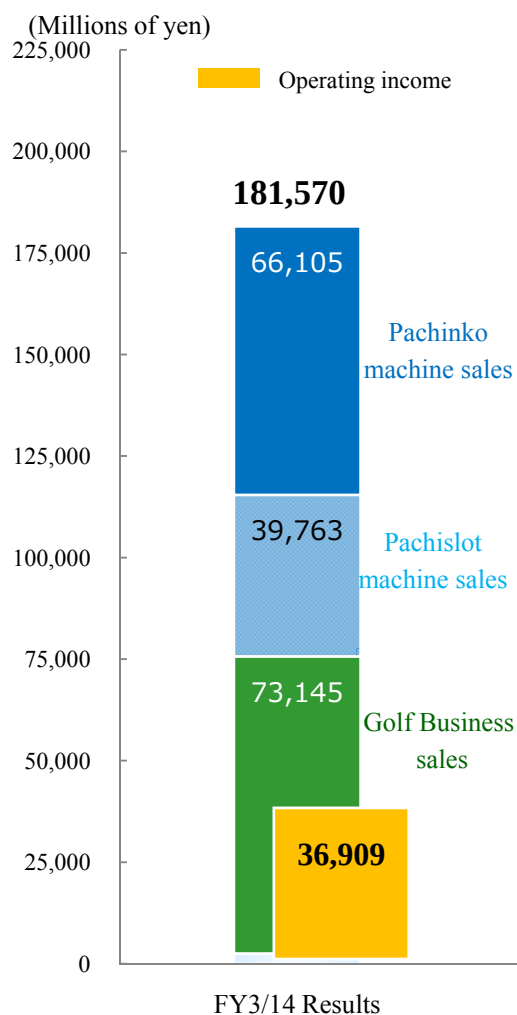
- ◆ D/E ratio (interest-bearing debt/shareholders' equity)
118%→99% : Improvement of 19 percentage points
- ◆ Shareholders' equity ratio increased 3.4percentage points

Full-year Plan for FY ending March, 2015

Consolidated Statements of Income (Plan)

FY ending March, 2015 Plan

◆ Achieving full-year plan by focusing on selling main titles in Pachinko and Pachislot business
⇒ Full-year plan remains unchanged (Net Sales +13.5% yoy, Operating income +20.3% yoy)



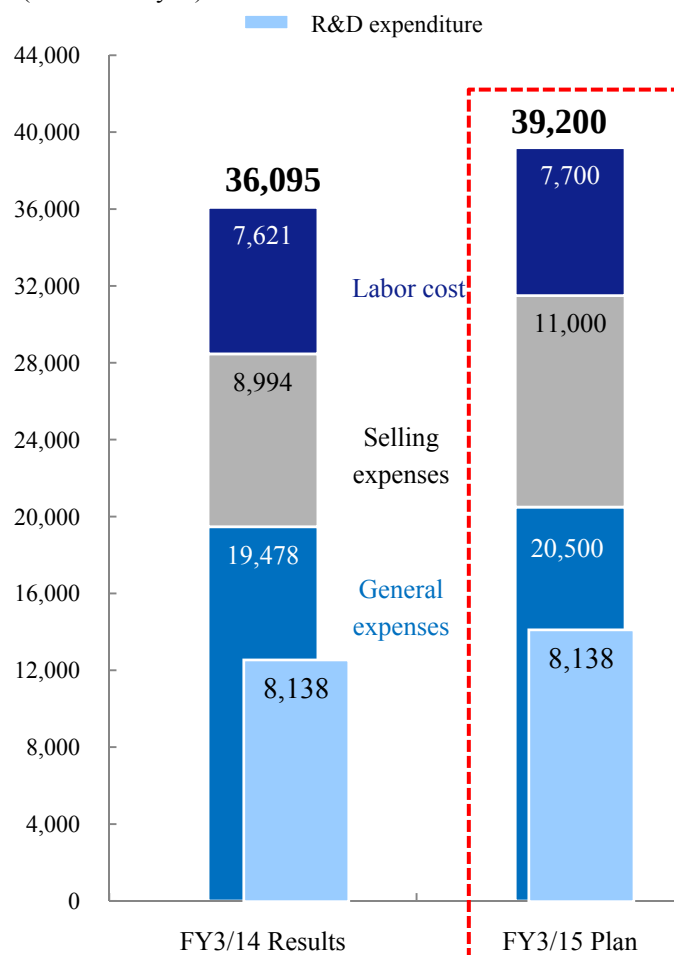
(Millions of yen)	FY 3/2014 Full year	FY 3/2015		YoY	Progress Rate of the full year plan
		3Q cumulative	Full year Plan		
Net sales	181,570	150,871	206,000	13.5%	73.2%
Pachinko and Pachislot machine business	105,869	87,957	126,200	19.2%	69.7%
Pachinko machines	66,105	71,418	87,600	32.5%	81.5%
Pachislot machines	39,763	16,539	38,600	-2.9%	42.8%
Golf business	73,145	61,047	77,100	5.4%	79.2%
Other	2,555	1,867	2,700	5.7%	69.2%
Operating income	36,909	36,085	44,400	20.3%	81.3%
Pachinko and Pachislot machine business	30,119	25,938	34,900	15.9%	74.3%
Pachinko machines	14,836	19,700	19,900	34.1%	99.0%
Pachislot machines	15,282	6,237	15,000	-1.8%	41.6%
Golf business	9,891	12,678	12,200	23.3%	103.9%
Other	182	108	300	64.2%	36.3%
Not allocated	-3,283	-2,640	-3,000	—	—
Operating income ratio	20.3%	23.9%	21.6%	+1.3pt	—
Ordinary income	35,405	35,367	42,700	20.6%	82.8%
Net income	20,361	21,257	25,500	25.2%	83.4%
EBITDA*	45,177	42,771	54,100	19.8%	79.1%

SGA Expenses / Depreciation & Amortization / Capital Investment (Plan)

FY ending March, 2015 Plan

◆ Full-year plan at the beginning remains unchanged

(Millions of yen)



(Millions of yen)	FY 3/2014 Full year	FY 3/2015		YoY	Progress Rate of the full year plan
		3Q cumulative	Full year Plan		
SGA expenses	36,095	25,251	39,200	8.6%	64.4%
Labor cost	7,621	4,799	7,700	1.0%	62.3%
Selling expenses	8,994	6,650	11,000	22.3%	60.5%
Advertising expenses	3,856	3,104	4,800	24.5%	64.7%
Sales commissions	3,572	2,458	4,000	12.0%	61.5%
General expenses	19,478	13,801	20,500	5.2%	67.3%
R&D expenditure	12,864	8,933	14,500	12.7%	61.6%

Depreciation & amortization / Capital investment

(Millions of yen)	FY 3/2014 Full year	FY 3/2015		YoY	Progress Rate of the full year plan
		3Q cumulative	Full year Plan		
Depreciation & amortization	8,339	6,777	9,800	17.5%	69.2%
Capital investment	12,987	9,192	13,600	4.7%	67.6%

Pachinko and Pachislot machine Business (Machine Sales Plan)

FY ending March, 2015 Plan

(Units)	FY 3/2014 Full-year results	FY 3/2015		Change from the previous year
		3Q cumulative	Full-year plan	
Number of machines sold	317,948	249,535	370,000	+5.2k units
Pachinko machines	197,146	200,584	250,000	+5.2k units
Number of titles released	8	8	10	+2
Pachislot machines	120,802	48,951	120,000	-0k units
Number of titles released	5	4	6	+1

Titles to Release in 4Q/ Pachinko Machine

Title	Release Date
<i>Matsurida! Sabuchan</i>	Jun 2015
<i>Moerutoukon Antonio Inoki: Kakutougi Sekaiichi Ketteisen</i>	Feb 2015

Titles to Release in 4Q/ Pachislot Machine

Title	Release Date
<i>Pachislot Koumonchama KATSU</i>	Jun 2015
<i>Mahjong Monogatari3: Yakumanranbu no Kyukyokutaisen</i>	Mar 2015



Moerutoukon Antonio Inoki:
Kakutougi Sekaiichi Ketteisen



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Mahjong Monogatari3:
Yakumanranbu no
Kyukyokutaisen



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◆ Acquired 4 new golf courses (6 courses by 18 holes equivalent) by stock purchase and sponsorship since January, 2015

Golf courses acquired since January, 2015

Golf Courses			Number of Holes
1/9/2015	Sponsorship contract	Chiba Kokusai Country Club (Chiba pref.)	45
1/23/2015	Stock purchase agreement (planning to start operation on March 17,2015)	Sokyu Country Club (Chiba pref.)	18
2/2/2015	Sponsorship agreement	Isehara Country Club (Chiba pref.)	27
		Ohatano country Club (Kanagawa pref.)	18

Supplementary Information

< Supplementary Information >

Market Environment (Pachinko and Pachislot Machine Business)

Market Environment (Golf Business)

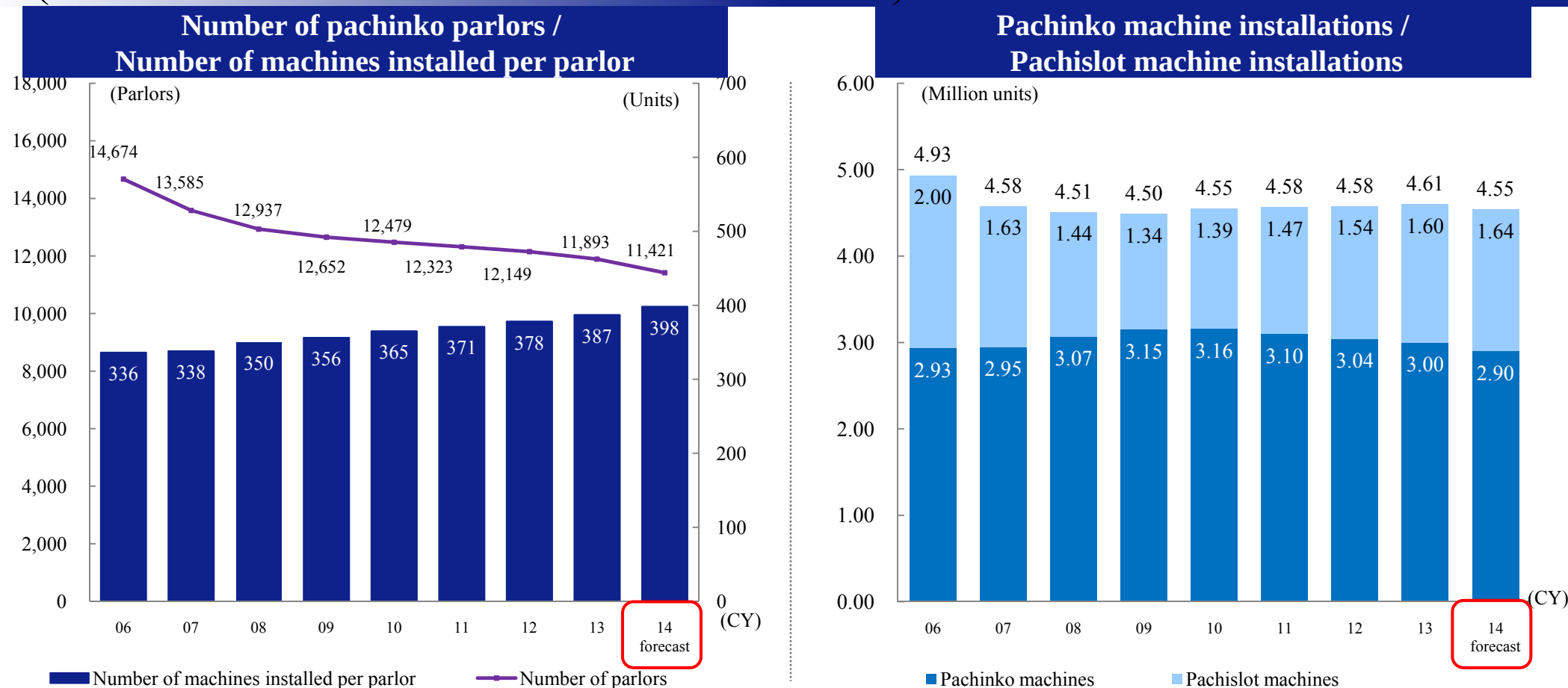
Schedule of Transitional Period to the New Format Inspection Method (Pachislot machine)

Financial Performance Trend

Number of Machines Sold / Titles Released in FY2015

Number of Golf Course Users / Average Revenue per Customer

Market Environment (Pachinko and Pachislot Machine Business) 1



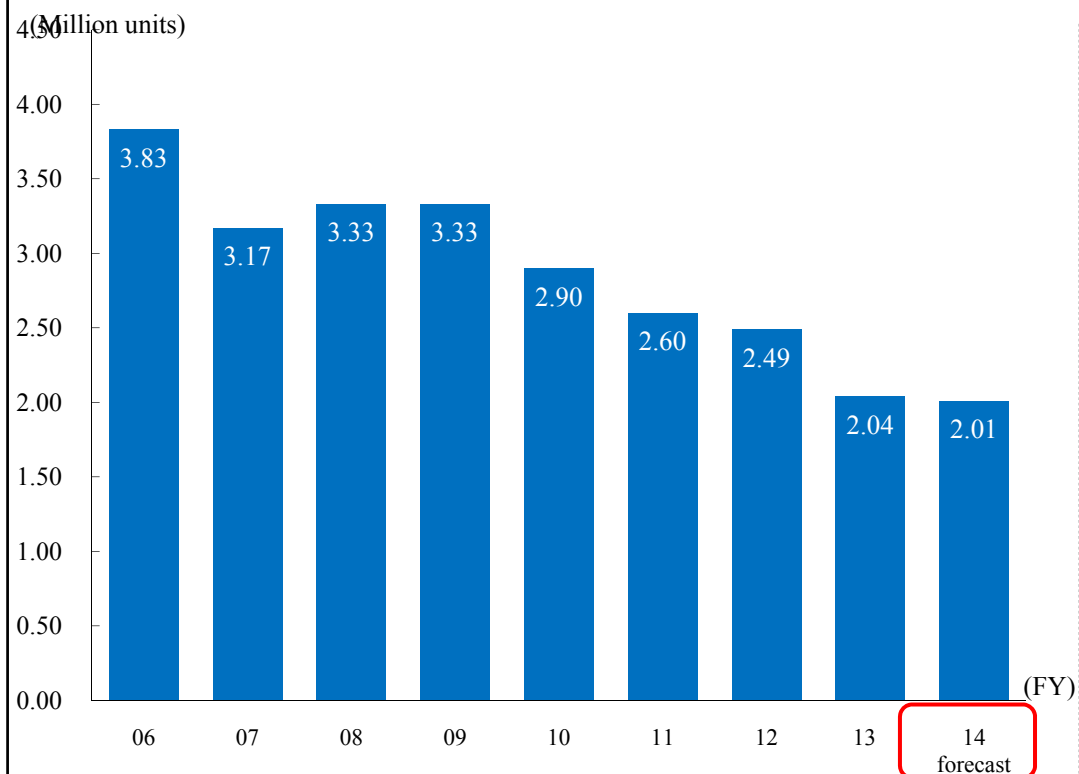
	2006	2007	2008	2009	2010	2011	2012	2013	2014 forecast
Number of parlors	14,674	13,585	12,937	12,652	12,479	12,323	12,149	11,893	11,421
Number of machines installed per parlor (units)	336	338	350	356	365	371	378	387	398
Pachinko machine installations (million units)	2.93	2.95	3.07	3.15	3.16	3.10	3.04	3.00	2.90
Pachislot machine installations (million units)	2.00	1.63	1.44	1.34	1.39	1.47	1.54	1.60	1.64

Note: Data source: National Police Agency. Data on a calendar year basis (from Jan to Dec) Figures for 2014 are the Company's estimates.

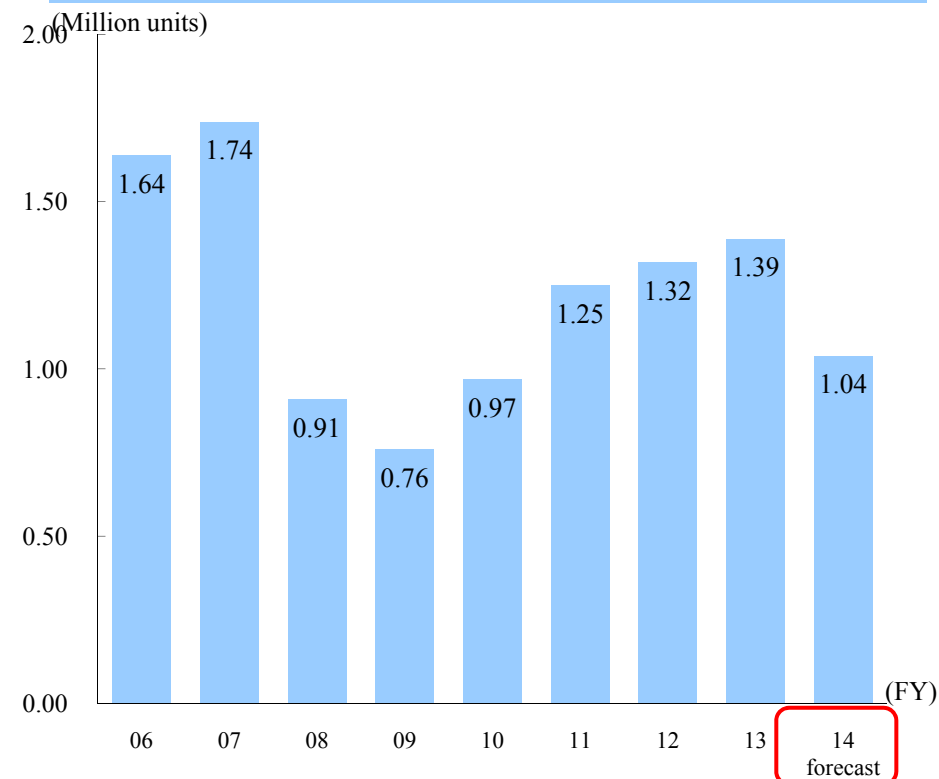
Market Environment

(Pachinko and Pachislot Machine Business) 2

Pachinko machine sales



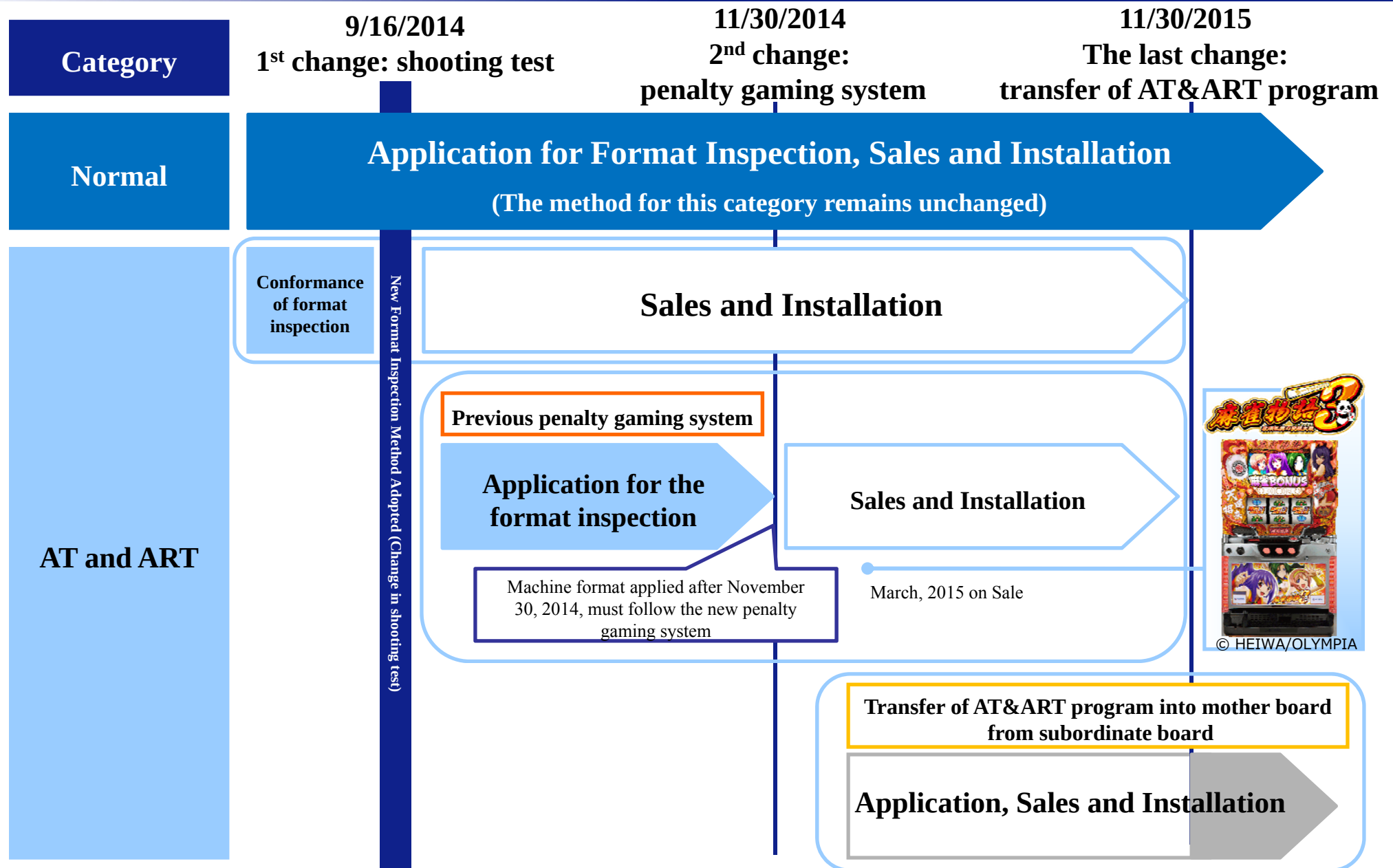
Pachislot machine sales



Number of machines sold (Million units)	2006	2007	2008	2009	2010	2011	2012	2013	2014 forecast
Pachinko machines	3.83	3.17	3.33	3.33	2.90	2.60	2.49	2.04	2.01
Pachislot machines	1.64	1.74	0.91	0.76	0.97	1.25	1.32	1.39	1.04

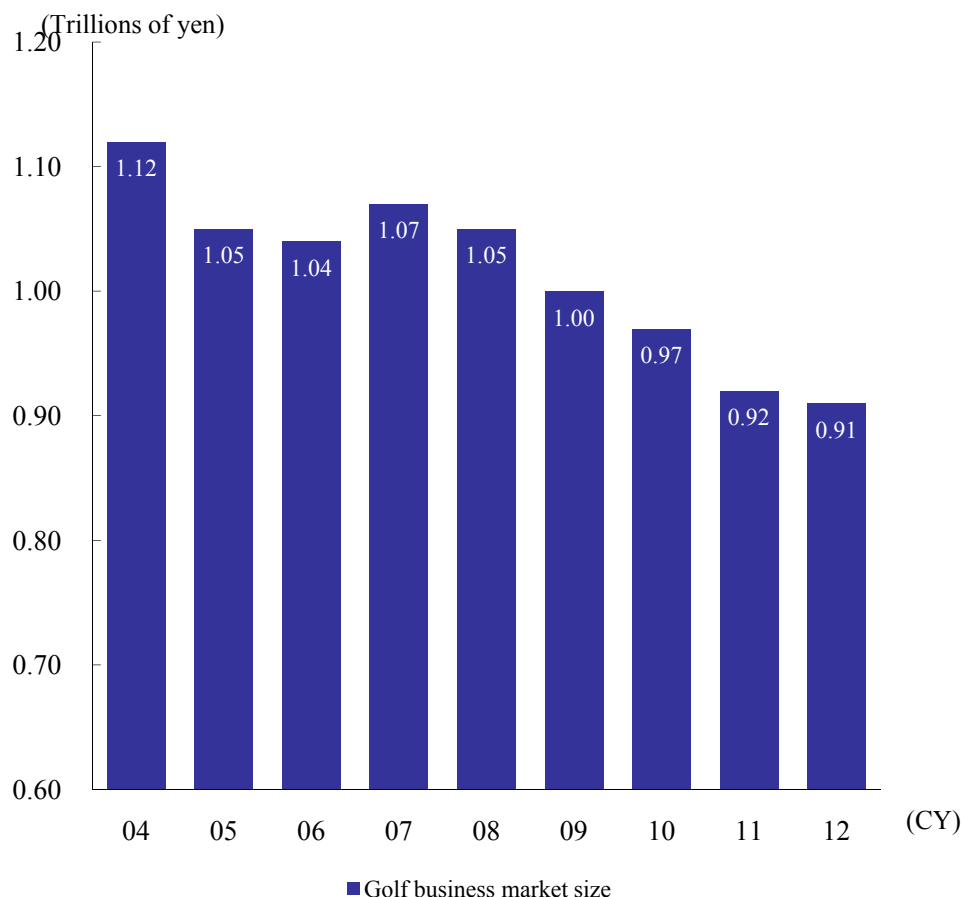
Note: Data source: Yano Research Institute. Data on a fiscal year basis (from April to March of the next year). Data for 2014 is the Company's forecast.

Schedule of Transitional Period to the New Format Inspection Method (Pachislot machine)

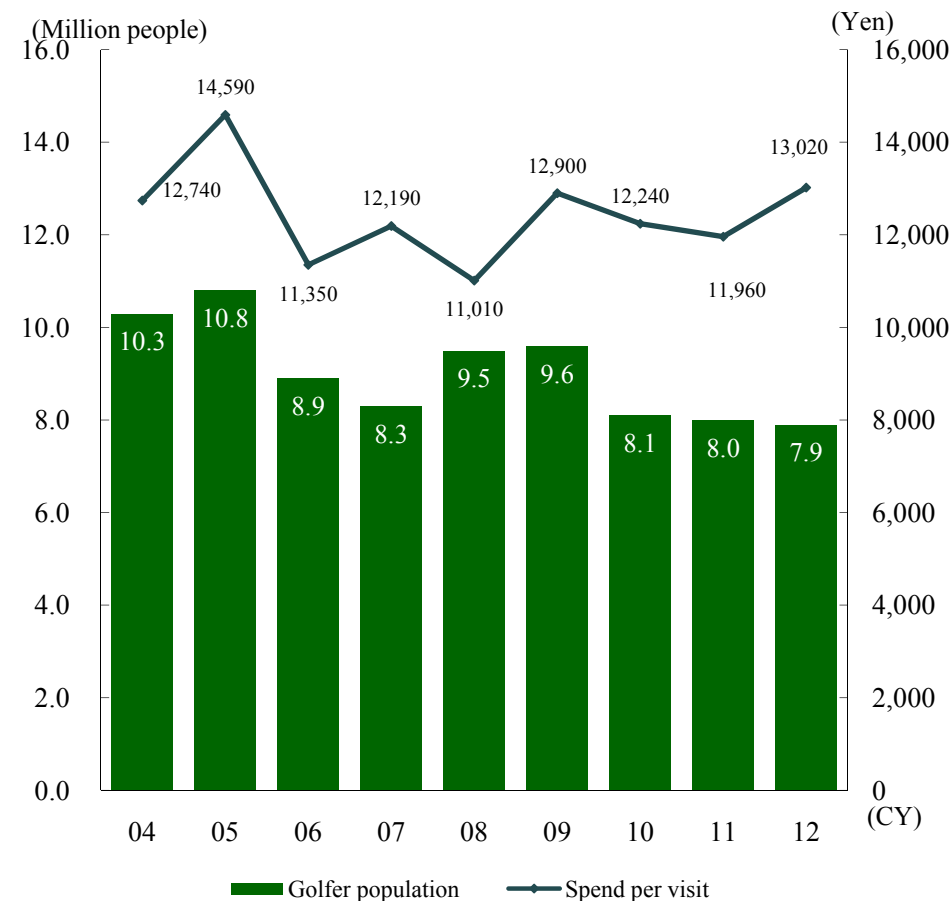


Market Environment (Golf Business)

Market size



Golfer population / Spend per visit



	2005	2006	2007	2008	2009	2010	2011	2012	2013
Market size (trillion yen)	1.05	1.04	1.07	1.05	1.00	0.97	0.92	0.91	0.90
Golfer population (million)	10.8	8.9	8.3	9.5	9.6	8.1	8.0	7.9	8.6
Spend per visit (yen)	14,590	11,350	12,190	11,010	12,900	12,240	11,960	13,020	9,950

Note: Data source: Japan Productivity Center. Data on a calendar year basis (from January to December)

Financial Performance Trend



(Millions of yen)	FY3/2011		FY3/2012		FY3/2013			FY3/2014				FY3/2015			
	2Q cumulative	Full year	2Q cumulative	Full year	1Q	2Q cumulative	3Q cumulative	Full year	1Q	2Q cumulative	3Q cumulative	Full year	1Q	2Q cumulative	3Q cumulative
Net sales	43,488	85,880	44,779	95,120	53,437	93,703	143,512	177,111	44,375	85,057	130,410	181,570	63,868	110,970	150,871
Pachinko and Pachislot machine Business	42,875	84,717	44,504	80,843	32,541	52,264	81,385	99,930	23,197	44,108	68,633	105,869	42,118	69,132	87,957
Pachinko machines	27,868	52,106	29,119	58,252	27,698	44,745	68,598	78,998	11,121	24,363	46,838	66,105	33,236	57,940	71,418
Pachislot machines	15,006	32,610	15,385	22,591	4,842	7,519	12,786	20,932	12,076	19,745	21,795	39,763	8,881	11,191	16,539
Golf Business	—	—	—	13,228	20,209	40,002	60,056	74,479	20,549	39,605	59,818	73,145	21,161	40,539	61,047
Other	613	1,162	274	1,048	686	1,436	2,070	2,700	628	1,343	1,958	2,555	588	1,299	1,867
Operating income	8,481	15,276	15,198	20,741	13,999	21,346	31,293	34,434	12,291	21,752	29,032	36,909	19,290	28,655	36,085
Pachinko and Pachislot machine Business	9,623	17,688	16,449	24,637	10,765	15,590	21,821	25,494	8,587	15,591	20,508	30,119	15,067	22,009	25,938
Pachinko machines	5,581	8,726	10,169	17,023	7,947	12,388	18,640	19,177	3,803	7,911	12,738	14,836	10,269	17,455	19,700
Pachislot machines	4,042	8,962	6,279	7,613	2,818	3,201	3,180	6,317	4,783	7,680	7,770	15,282	4,798	4,554	6,237
Golf Business	—	—	—	-908	4,237	7,532	11,979	12,162	4,435	7,414	10,669	9,891	5,005	8,228	12,678
Other	322	556	134	228	43	98	130	263	31	107	148	182	31	79	108
Not allocated	-1,464	-2,968	-1,384	-3,215	-1,047	-1,875	-2,637	-3,485	-763	-1,360	-2,294	-3,283	-813	-1,661	-2,640
Operating income ratio	19.5%	17.8%	33.9%	21.8%	26.2%	22.8%	21.8%	19.4%	27.7%	25.6%	22.3%	20.3%	30.2%	25.8%	23.9%
Ordinary income	13,152	24,687	20,079	28,282	15,719	24,585	33,717	35,577	12,202	21,317	28,380	35,405	19,085	28,244	35,367
Net income	9,495	20,451	13,525	20,516	10,323	16,835	22,016	20,123	7,111	12,578	15,782	20,361	11,360	18,069	21,257
SGA expenses	11,629	23,875	10,579	24,180	7,142	14,367	21,804	30,864	7,904	15,323	24,763	36,095	8,391	16,572	25,251
Labor cost	1,954	4,407	1,976	5,851	1,794	3,479	5,303	7,554	1,747	3,413	5,261	7,621	1,656	3,254	4,799
Selling expenses	3,093	6,488	3,534	6,448	1,790	3,497	5,434	7,884	2,191	4,082	6,315	8,994	2,274	4,294	6,650
Advertising expenses	1,169	2,612	1,588	2,841	606	1,443	2,390	3,197	918	1,633	3,271	3,856	758	1,496	3,104
Sales commissions	1,439	2,931	1,502	2,513	769	1,261	2,065	2,690	937	1,641	2,224	3,572	1,224	1,894	2,458
General expenses	6,581	12,978	5,067	11,880	3,557	7,390	11,067	15,425	3,965	7,827	13,186	19,478	4,460	9,023	13,801
R&D	4,932	9,774	3,444	7,889	1,835	3,787	5,934	8,963	2,502	4,748	8,138	12,864	2,812	5,832	8,933
Depreciation & amortization	1,490	3,362	1,152	3,963	1,699	3,525	5,504	7,575	1,760	3,621	5,923	8,339	2,112	4,323	6,777
Capital investment	1,139	2,202	760	3,301	3,129	4,711	9,223	9,414	3,233	7,136	10,039	12,987	3,558	6,999	9,192

Number of Machines Sold

Titles Released in FY ending March, 2015



Number of machines sold

(Units)	FY3/2011		FY3/2012		FY3/2013			FY3/2014				FY3/2015			
	2Q cumulative	Full year	2Q cumulative	Full year	1Q	2Q cumulative	3Q cumulative	Full year	1Q	2Q cumulative	3Q cumulative	Full year	1Q	2Q cumulative	3Q cumulative
Total	140,581	279,310	145,772	266,027	99,132	161,545	260,860	320,011	72,908	140,165	209,892	317,948	118,785	195,044	249,535
Number of pachinko machines sold	90,258	168,219	93,358	187,308	85,314	138,219	218,767	252,411	35,422	78,012	141,100	197,146	92,234	161,872	200,584
Body	61,894	107,611	38,652	99,030	82,886	126,159	170,252	179,430	7,717	22,251	78,200	128,059	92,194	142,895	158,472
Gauge board	28,364	60,608	54,706	88,278	2,428	12,060	48,515	72,981	27,705	55,761	62,900	69,087	40	18,977	42,112
Number of pachislot machines sold	50,323	111,091	52,414	78,719	13,818	23,326	42,093	67,600	37,486	62,153	68,792	120,802	26,551	33,172	48,951
Chassis	36,108	61,512	26,445	30,676	918	1,445	8,820	29,472	37,471	48,647	50,081	77,716	15,239	17,663	21,461
Combined unit	14,215	49,579	25,969	48,043	12,900	21,881	33,273	38,128	15	13,506	18,711	43,086	11,312	15,509	27,490

Titles released in FY ending March, 2015

Pachinko

Release	Title	Units sold
1Q	<i>Super Street Fighter IV CR EDITION</i>	35,222
	<i>Doki! Marugoto Mizugi Onna Darake no Suiei Taikai: Idol Darake de Komacchaung!!!</i>	21,799
2Q	<i>COWBOY BEBOP</i>	20,073
	<i>Lupin The Third: Shuyaku wa Zenigata</i>	31,547
	<i>Bigshooter ZERO</i>	1,166
	<i>Ginga Otome</i>	13,334
3Q	<i>Maison Ikkoku: Sukinanoni...</i>	12,344
	<i>Koumonchama CHOKOTOBUKI: Nihonmanyu2700km</i>	21,440
Total*		200,584

Pachislot

Release	Title	Units sold
1Q	<i>Magic Monster 3: Bucchigiri! Makai Grand Prix</i>	6,146
	<i>Sengoku Otome:Kengeki ni Mau Shiroki Kensei - Saigoku Sansen version</i>	20,372
2Q	<i>Midori no Makibao: Todoke!! Nihonichi no Goruhe!!</i>	6,271
3Q	<i>Pachislot COWBOY BEBOP</i>	15,769
Total*		48,951

*Total includes units of titles released in FY 3/2014
(Pachinko:43,659units Pachislot:393units)

Number of Golf Course Users

Average Revenue per Customer

Number of golf course users

(Persons)	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
FY2011	577,676	707,672	621,424	647,456	644,965	624,328	670,049	659,787	564,698	410,224	367,659	392,263	6,888,201
FY2012	500,025	601,959	574,666	625,432	606,561	571,119	631,035	599,343	527,390	413,787	332,607	502,389	6,486,313
FY2013	576,784	685,793	652,022	707,241	673,282	669,609	678,211	628,037	545,915	419,932	382,310	578,359	7,197,495
FY2014	581,377	695,817	652,238	673,318	660,019	654,753	641,042	669,488	568,476	465,157	294,507	541,624	7,097,816
FY2015	651,067	757,367	659,662	670,460	652,429	695,852	671,206	681,167	548,032				5,987,242

Revenue per customer

(Yen)	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Average
FY2011	10,128	10,198	9,804	9,468	8,778	9,399	10,027	10,228	9,875	9,092	8,504	8,773	9,605
FY2012	9,188	9,666	9,483	9,269	8,543	9,356	10,114	10,266	9,899	9,002	8,509	9,288	9,429
FY2013	9,686	9,522	9,342	8,734	8,171	9,184	9,640	9,922	9,727	9,000	8,436	9,347	9,234
FY2014	9,468	9,527	9,531	8,664	8,143	8,853	9,456	10,033	9,516	8,558	7,814	9,101	9,123
FY2015	9,215	9,422	9,180	8,703	8,300	8,964	9,477	10,122	9,440				9,204

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Disclaimer

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