



Results for the 1st Quarter of Fiscal Year Ending March 31, 2027

Heiwa Corporation

Code Number: 6412
Prime of Tokyo Stock Exchange

August 7, 2026



■ Results for the 1st Quarter of FY Ending March 31, 2027	3
■ Full-year Plan for FY Ending March 31, 2027	12
■ Appendix	21

Results for the 1st Quarter of FY Ending March 31, 2027

*Provisional accounting related to the business combination has been finalized for the interim consolidated accounting period of FY 3/2026. Finalized provisional accounting has been reflected in figures for the first quarter of FY 3/2026.

■ Sales increased, while profit declined year on year (net sales +10.7% and operating income -1.5%)

- ✓ Golf business sales increased despite unfavorable weather, while profit declined due to higher operating expenses, including personnel costs, and an higher size-based business taxes following tax reforms.
- ✓ Sales and profit increased in the Pachinko and Pachislot Machines Business, driven by higher overall unit sales on strong pachislot machine sales.

(million yen)	FY 3/2026 1Q	FY 3/2027 1Q	YoY
Net Sales	70,249	77,764	10.7%
Golf Business	61,835	62,509	1.1%
Pachinko and Pachislot machine business	8,413	15,254	81.3%
Operating income	15,806	15,572	-1.5%
Golf Business	15,695	12,702	-19.1%
Pachinko and Pachislot machine business	1,384	4,084	195.1%
Eliminations & Corporate expenses	-1,273	-1,215	-4.5%
Operating income ratio	22.5%	20.0%	-2.5pt
Ordinary income	13,832	12,447	-10.0%
Profit attributable to owners of parent	8,837	7,941	-10.1%
EBITDA*	23,141	23,710	2.5%

* EBITDA = Operating income + depreciation + amortization

■ SG & A expenses were up YoY (+7.4%).

- ✓ SG&A expenses increased, primarily reflecting increases of approximately 200 million yen in personnel expenses and ¥600 million in selling expenses.
- ✓ Advertising expenses totaled approximately 500 million yen in the Golf Business and 300 million yen in the Pachinko and Pachislot Machines Business.
- ✓ R&D expenses decreased, reflecting lower graphics and sound-related development costs for pachinko and pachislot machines, while investment was allocated selectively in line with development priorities.
- ✓ Goodwill amortization totaled approximately 1.8 billion yen. Depreciation and amortization totaled approximately 6.2 billion yen, comprising 5.4 billion yen for tangible assets and 0.8 billion yen for intangible assets.
- ✓ Capital expenditures declined as investment related to the construction of PGM Hotel Resort Okinawa was largely completed in the previous fiscal year.

(million yen)	FY 3/2026 1Q	FY 3/2027 1Q	YoY	(million yen)	FY 3/2026 1Q	FY 3/2027 1Q	YoY
SG & A expenses	10,564	11,349	7.4%	Depreciation & Amortization	5,492	6,264	14.1%
Advertising expenses	550	803	45.9%	Golf business	5,247	5,860	11.7%
Sales commissions	228	439	92.4%	Pachinko and Pachislot machine business	188	342	81.7%
R&D expenses	2,976	2,582	-13.3%	PP&E	4,653	5,439	16.9%
Amortization of goodwill	1,868	1,873	0.2%	Golf business	4,413	5,040	14.2%
Capital Investment	10,552	7,557	-28.4%	Pachinko and Pachislot machine business	185	340	83.4%
Golf business	10,089	7,280	-27.8%	Intangible assets	835	820	-1.7%
Pachinko and Pachislot machine business	455	250	-45.1%	Golf business	831	816	-1.8%
				Pachinko and Pachislot machine business	2	0	-54.7%
				Others	3	4	33.3%
				Golf business	2	2	6.2%
				Pachinko and Pachislot machine business	0	0	16.3%

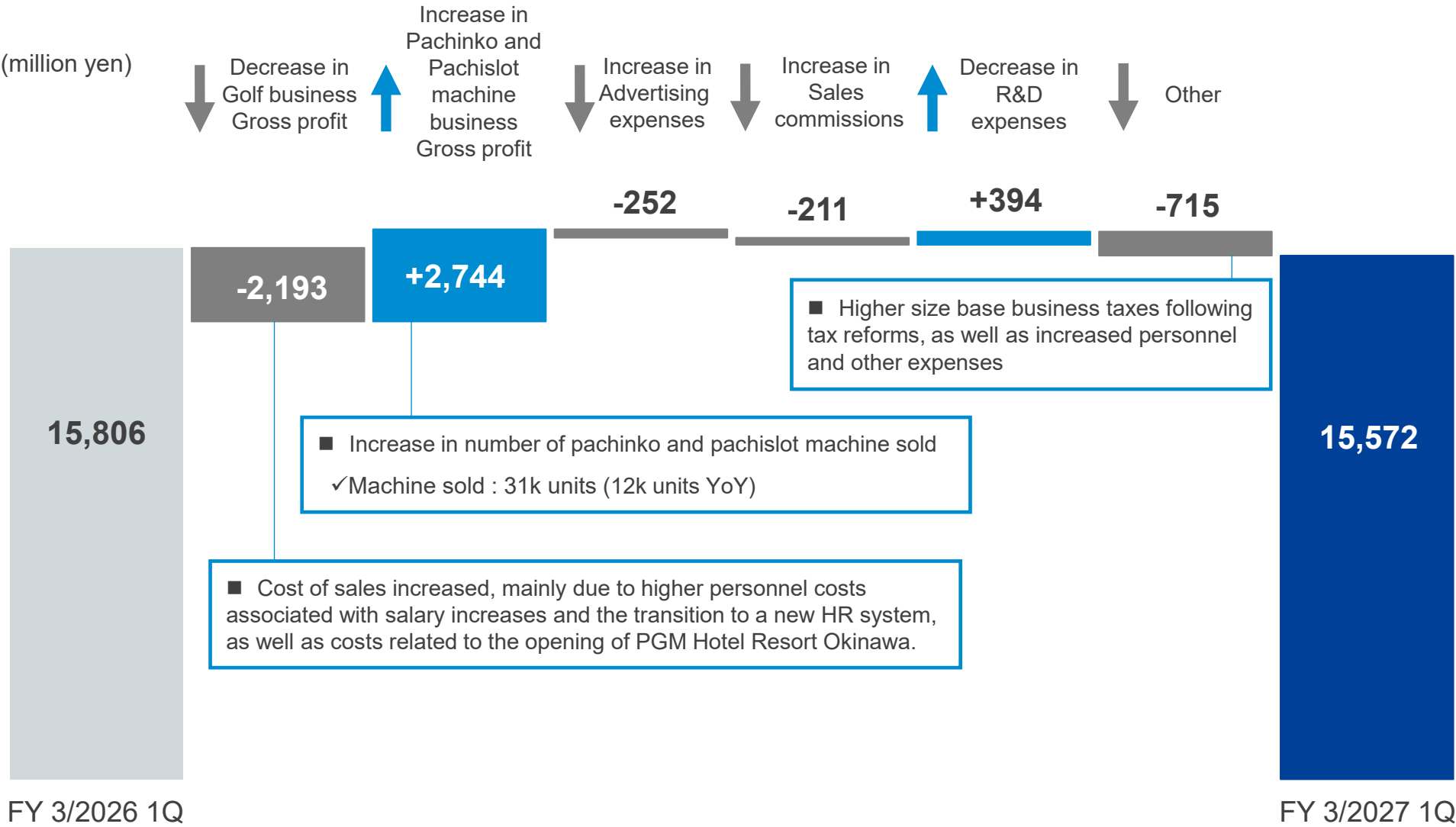


Factors Contributing to Change in Operating Income (Results)



HEIWA

■ Operating income decreased by 234 million yen YoY.





■ Golf course visitors decreased 2.3% YoY, while revenue per customer increased 2.7%.

- ✓ Golf course visitors exceeded the prior-year level in May, supported by relatively favorable weather, but declined in June due to adverse weather associated with typhoons and the seasonal rain front.
- ✓ Revenue per customer increased 2.7% YoY, supported by various initiatives and demand-based pricing.

■ Number of golf course users / Revenue per customer

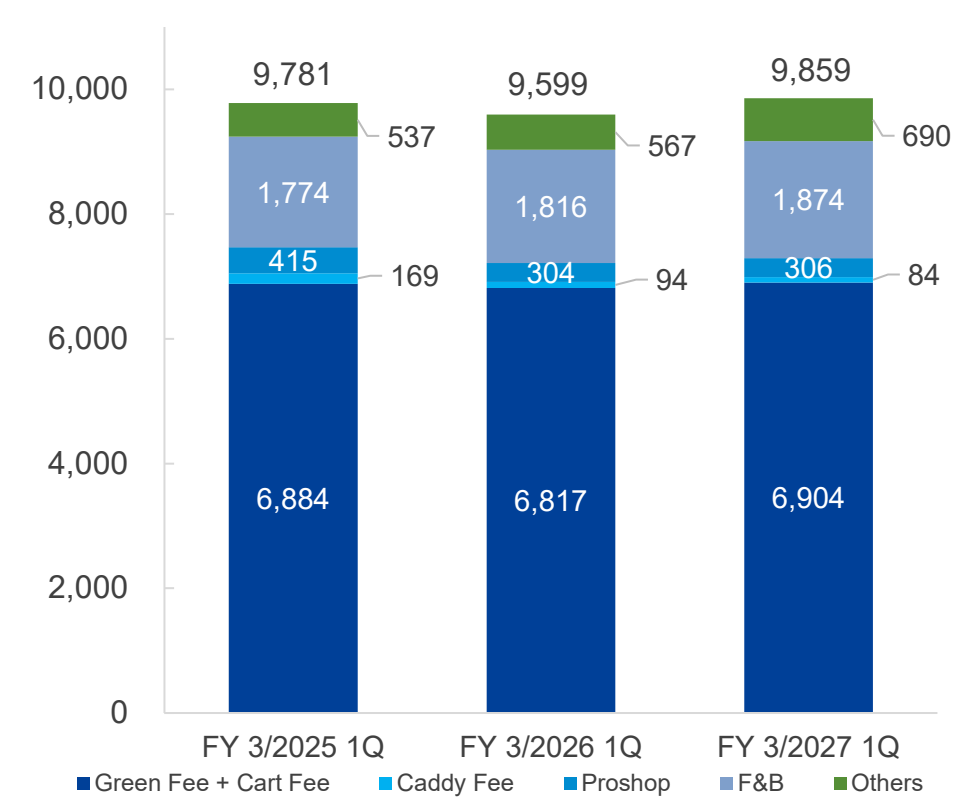
1Q(3months)	FY 3/2025*	FY 3/2026	FY 3/2027	YoY
Number of golf course users (thousand people)	2,518	5,905	5,770	-2.3%
Revenue per customer (yen)	9,781	9,599	9,859	2.7%

* Figures for Q1 of FY 3/2025 (ending in March) are for PGM only. Figures when Accordia Golf is added show 5.767 million golf course users with revenue per customer of 9,458 yen.

■ (Reference) Number of golf courses owned/operated

Fiscal year	FY 3/2025	FY 3/2026	FY 3/2027 1Q	YoY
Number of golf course	322	321	322	+1

■ Breakdown of Revenue per Customer (yen)





■ Sales increased 1.1% YoY, while operating profit declined 19.1%

- ✓ Sales increased as higher revenue per customer, supported by various initiatives and demand-based pricing, more than offset the decline in golf course visitors due to adverse weather.
- ✓ Operating profit declined YoY due to higher operating expenses, including increased in size-based taxation following tax reforms, costs associated with the opening of PGM Hotel Resort Okinawa, and higher personnel costs resulting from salary increases and the transition to a new HR system.

(million yen)	FY 3/2025 1Q	FY 3/2026 1Q	FY 3/2027 1Q	YoY
Net sales	26,977	61,835	62,509	1.1%
Gross profit	8,344	20,843	18,650	-10.5%
Gross profit ratio	30.9%	33.7%	29.8%	-3.9pt
Operating income	7,082	15,695	12,702	-19.1%
Operating income ratio	26.3%	25.4%	20.3%	-5.1pt
EBITDA*	9,137	22,803	20,436	-10.4%

* EBITDA = Operating income + depreciation + amortization

Breakdown of Sales

(million yen)	FY 3/2025 1Q	FY 3/2026 1Q	FY 3/2027 1Q	YoY
Revenue from golf course operation	24,629	56,421	56,539	0.2%
Membership-related sales	2,081	3,539	3,846	8.7%
Driving-range-related sales	-	1,604	1,611	0.4%

Pachinko and Pachislot machine business (Machine Sales Results)

■ The number of machines sold increase YoY(+12k units).

- ✓ Pachinko titles sold included " e 86—EIGHTY-SIX— " and others in Q1.
- ✓ Pachislot titles sold included " L takt op. Destiny " and " L Sengokuotome 5 : Gouka wo Ugatu Shukuen no Soujin " and others in Q1.



		FY 3/2026 1Q	FY 3/2027 1Q	YoY
Number of machine sold		18,998	31,434	+12k units
Pachinko machine	Number of titles released	1	1	-
	Number of machine sold	6,299	3,659	-2k units
	Body	4,670	2,075	-2k units
	Gauge board	1,629	1,584	-0k units
Pachislot machine	Number of titles released	2	2	-
	Number of machine sold	12,699	27,775	+15k units
	Chassis	4,540	27,775	+23k units
	Combined units	8,159	-	-8k units



©HEIWA
Character design by SHIROGUMI INC.

Major title in the 1Q

L Sengokuotome 5 : Gouka wo Ugatu Shukuen no Soujin

- ✓ Release Date : Jun. 2026
- ✓ Units sold : Approx. 24,000 units



■ Sales increased 81.3% YoY, while operating profit rose 195.1%

- ✓ Net sales and profit increased despite lower pachinko machine sales, driven by strong pachislot machine sales, including more than 20,000 units of “L Sengokuotome 5: Gouka wo Ugatsu Shukuen no Soujin.”
- ✓ The gross profit margin declined due to a higher proportion of main-unit sales following the introduction of new pachislot cabinets. Nevertheless, the operating margin improved 10.3 percentage points to 26.8%.

(million yen)	FY 3/2026 1Q	FY 3/2027 1Q	YoY
Net sales	8,413	15,254	81.3%
Pachinko machines	2,748	1,696	-38.3%
Pachislot machines	5,648	13,521	139.4%
Gross profit	5,527	8,271	49.6%
Pachinko machines	1,209	667	-44.8%
Pachislot machines	4,303	7,577	76.1%
Gross profit ratio	65.7%	54.2%	-11.5pt
Operating income	1,384	4,084	195.1%
Pachinko machines	-378	-1,190	-
Pachislot machines	1,748	5,248	200.2%
Operating income ratio	16.5%	26.8%	+10.3pt

(million yen)	As of March 31, 2026	As of June 30, 2026	Change	Remarks
Current assets	109,710	118,784	9,073	✓ Increase in cash and deposits, notes and accounts receivable, etc.
Non-current assets	967,866	967,253	-612	✓ Decrease in securities, raw materials and supplies, and goodwill
Total assets	1,077,576	1,086,037	8,460	
Current liabilities	110,505	106,751	-3,754	✓ Decrease in income taxes payable
Non-current liabilities	718,160	726,461	8,300	✓ Increase in long-term borrowings and electronically recorded obligations
Total liabilities	828,666	833,212	4,546	
Total net assets	248,910	252,825	3,914	
Total liabilities and net assets	1,077,576	1,086,037	8,460	

(million yen)	As of March 31, 2026	As of June 30, 2026	
Cash and deposits, and securities	61,328	62,030	✓ D/E ratio (interest-bearing debt / shareholders' equity) 249.9% → 249.7% △0.2pt
Interest-bearing debt	621,436	630,684	✓ Net D/E ratio (net interest-bearing debt / shareholders' equity) 225.2% → 225.1% △0.1pt
Shareholders' equity	248,681	252,599	
Shareholders' equity ratio	23.1%	23.3%	

Full-year Plan for FY Ending March 31, 2027

■ Sales is forecast to increase 10.8% YoY, with operating profit up 19.8%

- ✓ The Golf Business targets higher sales and profit by further accelerating the integration of PGM and Accordia Golf to capture synergies and maximize Group earnings. Key initiatives include enhanced revenue management through optimized pricing, greater differentiation from competitors, and new customer acquisition.
- ✓ The Pachinko and Pachislot Machines Business targets higher sales and profit by strengthening its product lineup through strategic IP development and maximizing unit sales through deeper customer engagement. The business will also respond swiftly to evolving market needs and incorporate them into product development.

(million yen)	FY 3/2026 Results	FY 3/2027		YoY
		1Q Results	Plan	
Net Sales	258,107	77,764	285,900	10.8%
Golf Business	230,624	62,059	244,100	5.8%
Pachinko and Pachislot machine business	27,482	15,254	41,800	52.1%
Operating income	43,423	15,572	52,000	19.8%
Golf Business	45,599	12,702	48,700	6.8%
Pachinko and Pachislot machine business	712	4,084	6,300	783.7%
Eliminations & Corporate expenses	-2,889	-1,215	-3,000	3.8%
Operating income ratio	16.8%	20.0%	18.2%	+1.4pt
Ordinary income	33,652	12,447	37,800	12.3%
Profit attributable to owners of parent	11,670	7,941	20,300	73.9%
EBITDA*	74,135	23,710	85,000	14.7%

* EBITDA = Operating income + depreciation + amortization



■ SG&A expenses are forecast to increase 11.5% YoY

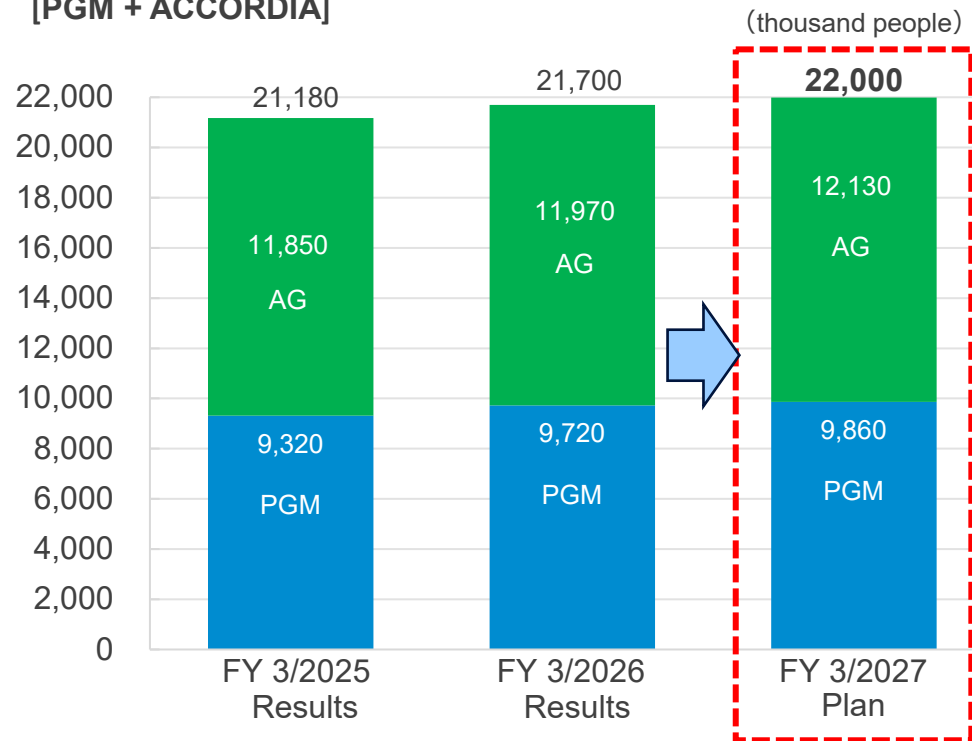
- ✓ SG&A expenses are expected to increase, primarily due to the expanded scope of companies subject to size-based taxes following tax reforms and higher personnel costs.
- ✓ Advertising expenses are expected to increase in both businesses, reflecting enhanced sales promotion activities and higher event-related expenses.
- ✓ R&D expenses are expected to remain broadly in line with the previous fiscal year.
- ✓ Capital expenditures are expected to decline, primarily as investment in the construction of PGM Hotel Resort Okinawa was largely completed in the previous fiscal year.

(million yen)	FY 3/2026 Results	FY 3/2027		YoY
		1Q Results	Plan	
SG & A expenses	42,052	11,349	46,900	11.5%
Advertising expenses	3,004	803	3,700	23.1%
Sales commissions	654	439	1,000	52.9%
R&D expenses	10,432	2,582	10,700	2.6%
Depreciation & Amortization	23,329	6,264	25,500	9.3%
Golf business	21,884	5,860	23,900	9.2%
Pachinko and Pachislot machine business	1,445	342	1,600	10.7%
Capital Investment	43,904	7,557	22,800	-48.1%
Golf business	42,212	7,280	21,400	-49.3%
Pachinko and Pachislot machine business	1,691	250	1,400	-17.3%

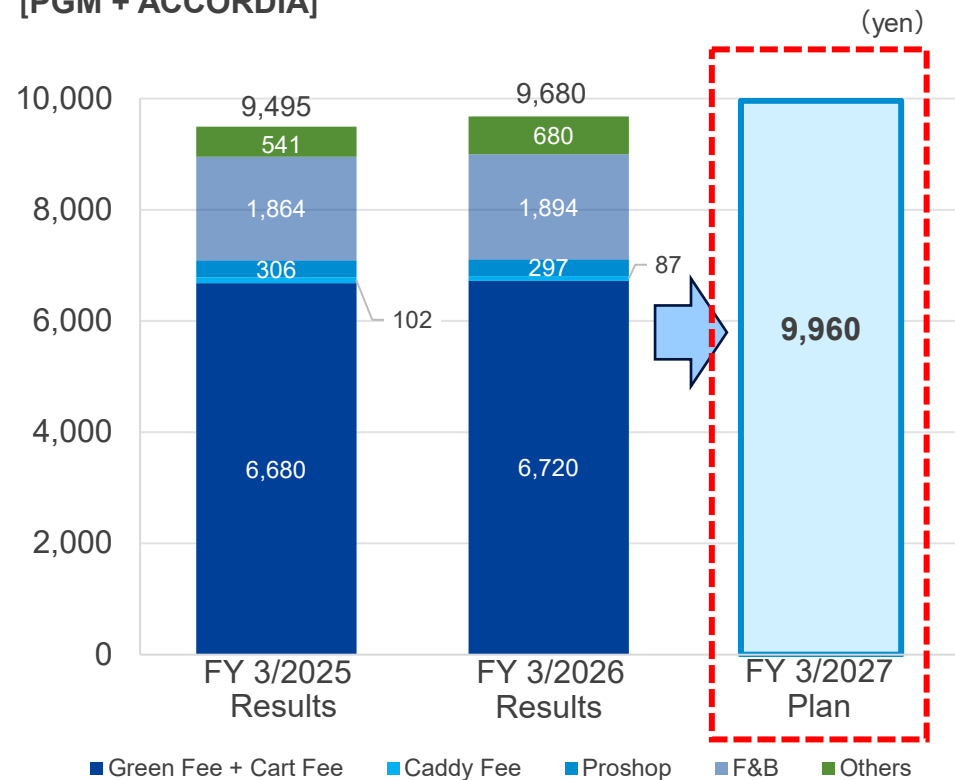


■ Golf course visitors are projected to reach 22.0 million, with revenue per customer of 9,960 yen.

Golf Course Users (All Golf Courses)
[PGM + ACCORDIA]



Revenue per Customer (All Golf Courses)
[PGM + ACCORDIA]



Market Trends

- ✓ The operating environment remains challenging, with continued cost pressures from higher material and energy prices amid inflation, as well as rising personnel costs.
- ✓ The golf industry faces structural challenges, including a declining population, an aging customer base, aging facilities such as clubhouses, and labor shortages.
- ✓ Initiatives to drive sustainable growth are becoming increasingly important, including improving operational efficiency and profitability through digital transformation, attracting new customer segments such as younger players, women and inbound visitors, making disciplined capital investments, and addressing climate change.



■ “Special Grand Opening Campaign” from August 1



The “Special Grand Opening Campaign” runs from August 1-31 in honor of the resort’s grand opening.

A total of 11,000 participants will be selected by lottery to receive complimentary stays or special accommodation offers.

The campaign aims to showcase the appeal of the newly opened PGM Hotel Resort Okinawa to a broader customer base and create opportunities to attract new customers.



[Enter here]



Overview of PGM Hotel Resort Okinawa

Location	Kouchibaru 1390, Fuchaku, Onnason, Kunigamigun, Okinawa 904-0413
Opening date	July 3, 2026 (Fri.)
Official website	https://www.pgmhotelresort-okinawa.jp/
Site area	47,045 square meters
Structure / Scale	Partial reinforced concrete structure with steel-reinforced concrete / 10 floors above ground, 1 basement level
No. of rooms / Capacity	201 / 444 guests



Olympia original “AirCon Cart”

■ New Air-Conditioned Carts with Doors for Enhanced Comfort — Rollout begins at PGM Golf Courses



[*Trademark application pending]



In July 2026, the Group introduced its first “AirCon Cart” at Koshigaya Golf Club in Saitama Prefecture, providing golfers with a safer and more comfortable playing environment amid the growing impact of climate change. The enclosed cart was developed by HEIWA Group company OLYMPIA CO., LTD. The carts will be rolled out progressively this summer, primarily across GRAND Series golf courses. Together with the “Cool Cart,” the new AirCon Cart will provide golfers with greater comfort throughout the year.

Main features of the “AirCon Cart”

Fully Equipped with Heating and Air Conditioning

Heating and air conditioning provide year-round comfort, with cool air in summer and warm air in winter. Three fan-speed settings and continuously adjustable temperature controls allow golfers to customize the cabin environment.

Enclosed Cart with removable Doors

Doors help maintain the cabin temperature and can be removed by golf course staff depending on the season.

Two-Seater Cart

The two-seater design reduces the need to get in and out of the cart, providing a more comfortable playing experience.

Premium Interior

A premium, luxurious interior featuring a stylish and user-friendly cockpit.

USB ports:

Equipped with two USB ports for conveniently charging smartphones and other devices.

Special website:

https://www.pacificgolf.co.jp/aircon_cart/ (Japanese only)





Pachinko and Pachislot machine business (Machine Sales Plan)

- Total unit sales are projected at 91,000 units, up 26,000 units YoY, comprising 38,000 pachinko machines and 53,000 pachislot machines.

		FY 3/2026 Results	FY 3/2027		YoY
			1Q Results	Plan	
Number of machine sold		64,427	31,434	91,000	+26k units
Pachinko machine	Number of titles released	5	1	6	+1
	Number of machine sold	32,625	3,659	38,000	+5k units
	Body	12,967	2,075	19,900	+6k units
	Gauge board	19,658	1,584	18,100	-1k units
Pachislot machine	Number of titles released	5	2	8	+3
	Number of machine sold	31,802	27,775	53,000	+21k units
	Chassis	10,691	27,775	39,200	+28k units
	Combined units	21,111	-	13,800	-7k units

Title to Release / Pachinko machine

Title	Release Date
e 86—EIGHTY-SIX—	Apr. 2026
e Lupin the Third vs. Cat's Eye 157ver. Kyokugen Toppa Buttageri 7500	May 2026
e GIRLS und PANZER das FINALE 159ver.	Jul. 2026

Title to Release / Pachislot machine

Title	Release Date
L takt op. Destiny	May 2026
L Sengokuotome 5 : Gouka wo Ugatu Shukuen no Soujin	Jun. 2026
L Nangoku Sodati SPECIAL	Jul. 2026
L Seishun Butayarou wa Bunnygirl Senpai no Yume wo Minai	Sep. 2026

Pachinko machine

1Q



©2020 安里アサト / KADOKAWA / Project-86

e 86—EIGHTY-SIX—



©モンキー・パンチ 北条司 / ルパン三世 VS キャッツ・アイ製作委員会

**e Lupin the Third vs. Cat's Eye 157ver.
Kyokugen Toppa Buttagiri 7500**

2Q



©GIRLS und PANZER Projekt ©GIRLS und PANZER Film Projekt
©GIRLS und PANZER Finale Projekt

**e GIRLS und PANZER das FINALE
159ver.**

3Q



©飯塚良介(仮田自由) / 龍崎光男製作委員会

**e HANMA BAKI
129ver.**

Pachislot machine

1Q



©DeNA / タクトオーパスフィルハーモニック

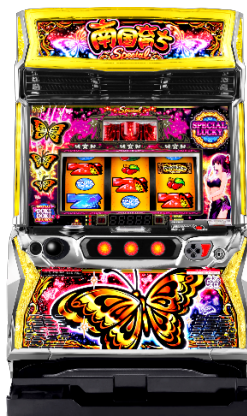
L takt op. Destiny



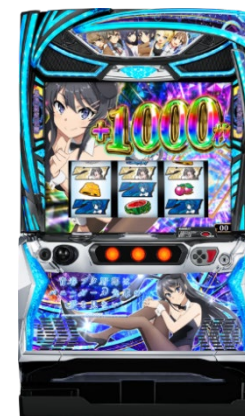
©HEIWA
Character design by SHIROGUMI INC.

**L Sengokuutome 5 : Gouka wo
Ugatu Shukuen no Soujin**

2Q



**L Nangoku Sodati
SPECIAL**



©2022 龍志田一 / KADOKAWA / 龍志 Project

**L Seishun Butayarou wa Bunnygirl
Senpai no Yume wo Minai**

3Q



©2023 鴉びえろ・きさらぎゆり / KADOKAWA / 転天製作委員会
Licensed by KADOKAWA CORPORATION

**L Tenseiyoujo to Tensairaijou no
Mahou Kakumei**



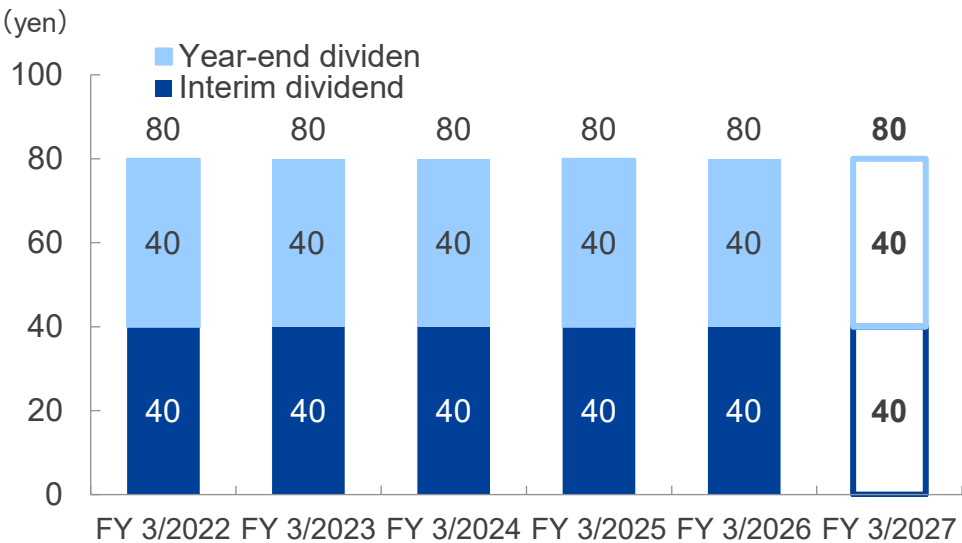
Dividend policy

- Maintain stable dividends, taking into account business plans, financial position and operating performance.
- Retained earnings will be allocated to strengthening R&D capabilities, capital expenditures and golf course M&A.

FY 3/2027 (Plan)

Interim dividend	40yen
Year-end dividend	40yen
Total	80yen

Trend of dividend per share



Shareholder returns remain one of our highest management priorities.
We will continue to strive to maintain stable dividends at a high level.



【Market Environment】

- Golf Business
- Pachinko and Pachislot Machine Business

【Golf Business】

- Trends of Golf Users and Revenue per Customer 1
- Trends of Golf Users and Revenue per Customer 2
- Golf Course Portfolio

【Pachinko and Pachislot Machine Business】

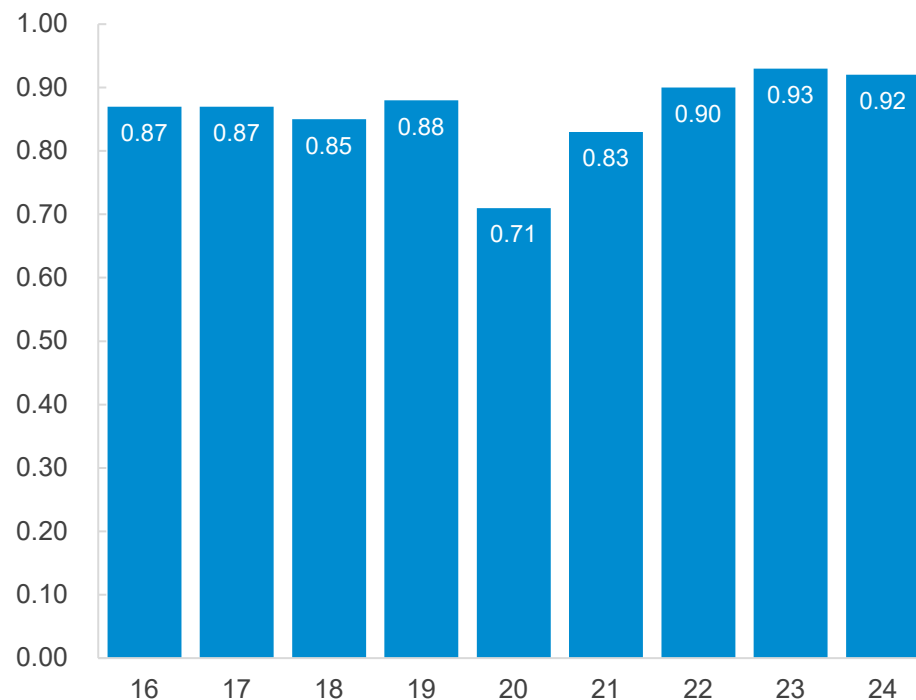
- Number of Machines Sold / Title Released in FY
Ending March 31, 2026

【Consolidated Results】

- Financial Performance Trend
- Key Financial Indicators

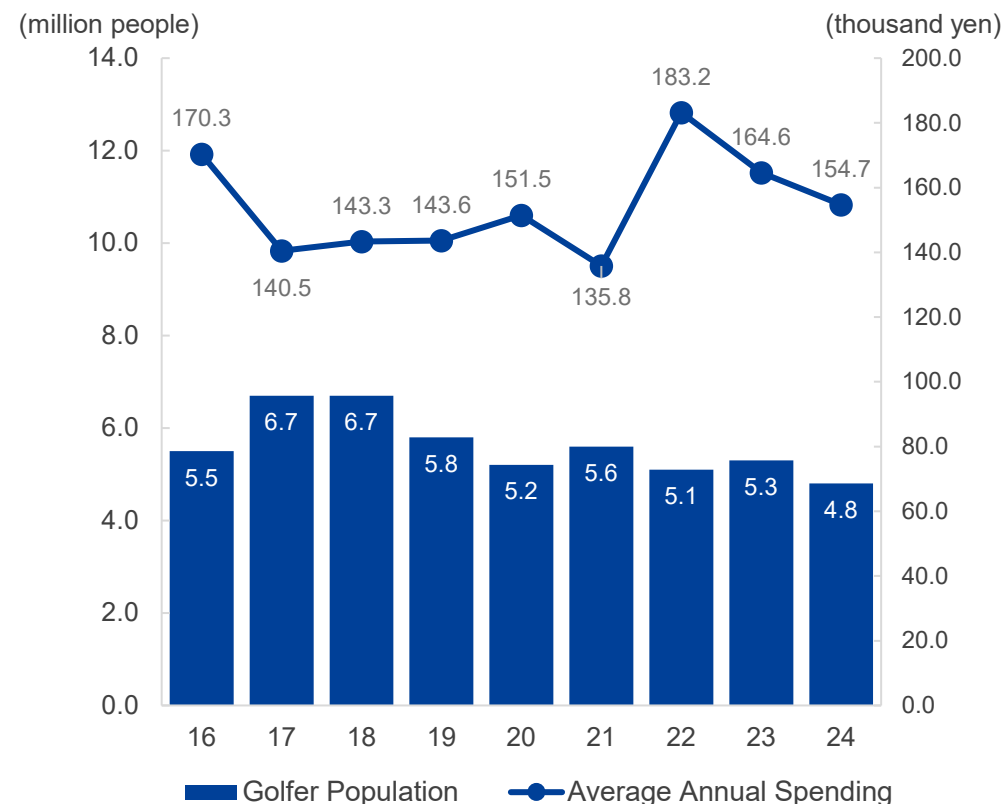
Golf business

Market Size
(trillion yen)



■ Market Size

Golfer Population / Average Annual Spending



■ Golfer Population

● Average Annual Spending

	2016	2017	2018	2019	2020	2021	2022	2023	2024
Market size (trillion yen)	0.87	0.87	0.85	0.88	0.71	0.83	0.90	0.93	0.92
Golfer population (million people)	5.5	6.7	6.7	5.8	5.2	5.6	5.1	5.3	4.8
Average annual spending (thousand yen)	170.3	140.5	143.3	143.6	151.5	135.8	183.2	164.6	154.7

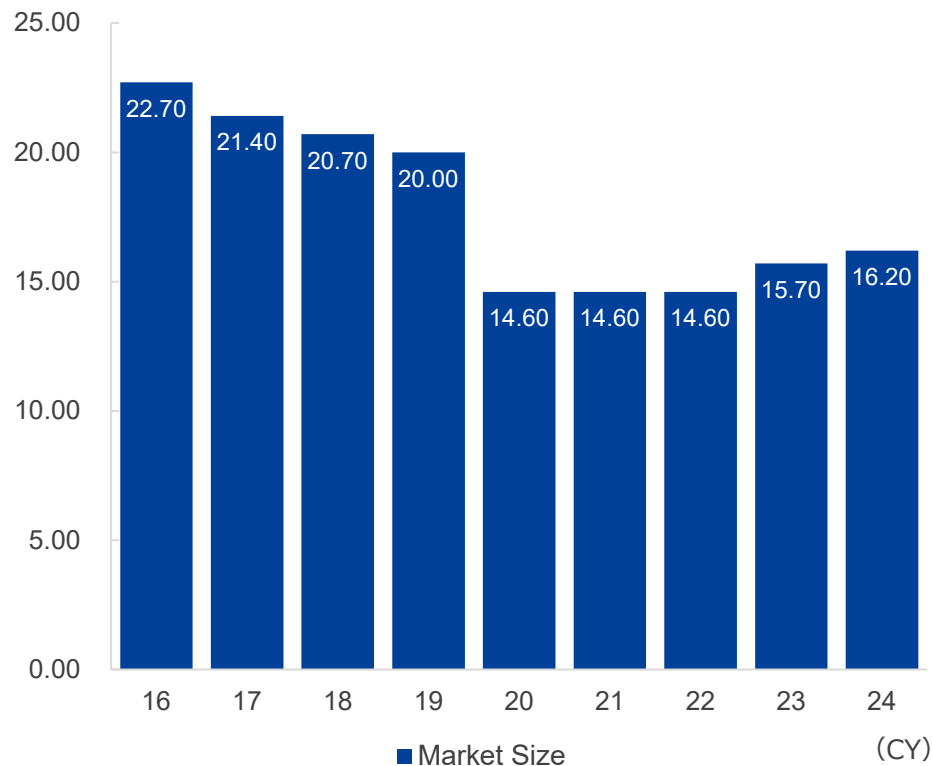
Note: Date source: Japan Productivity Center. Date on a calendar basis (From January to December).

Market Environment (Pachinko and Pachislot Machine Business) 1

Pachinko and Pachislot Machine business

Market Size

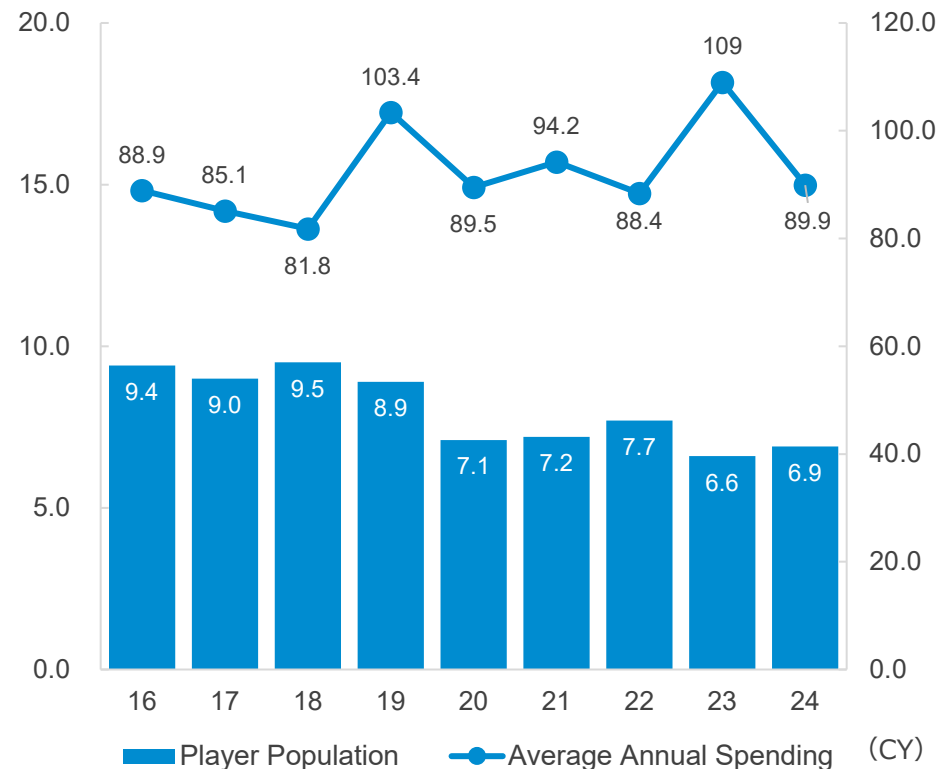
(trillion yen)



Player Population and Average Annual Spending

(million people)

(thousand yen)



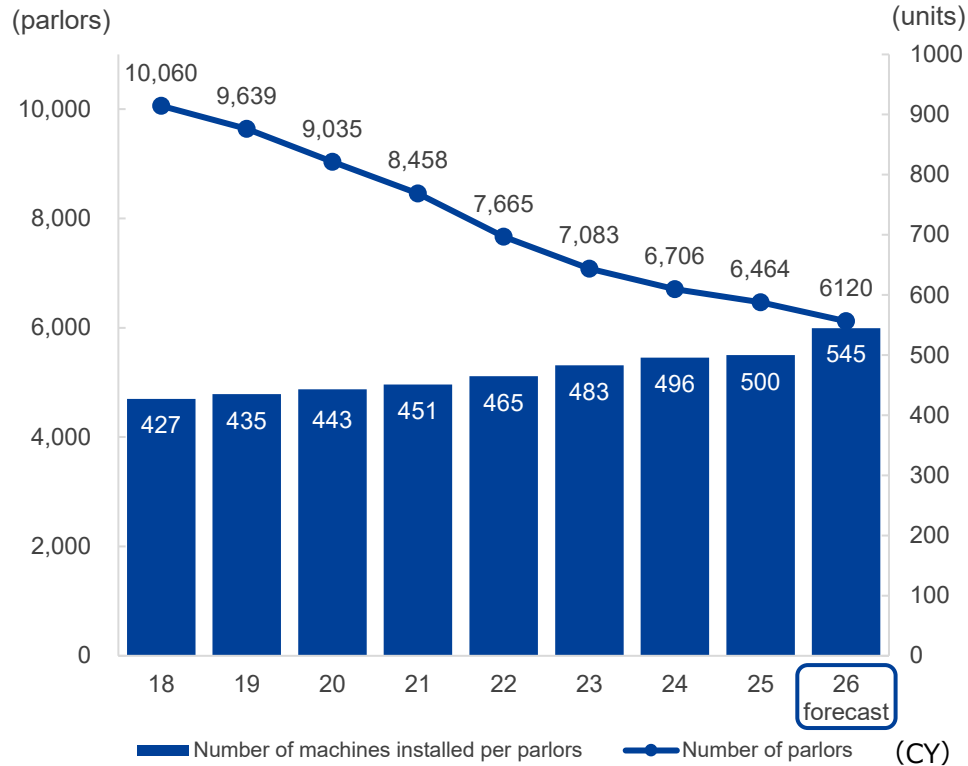
	2016	2017	2018	2019	2020	2021	2022	2023	2024
Market size (trillion yen)	22.70	21.40	20.70	20.00	14.60	14.60	14.60	15.70	16.20
Player population (million people)	9.4	9.0	9.5	8.9	7.1	7.2	7.7	6.6	6.9
Average annual spending (thousand yen)	88.9	85.1	81.8	103.4	89.5	94.2	88.4	109.0	89.9

Note: Date source: Japan Productivity Center. Date on a calendar year basis (from January to December).

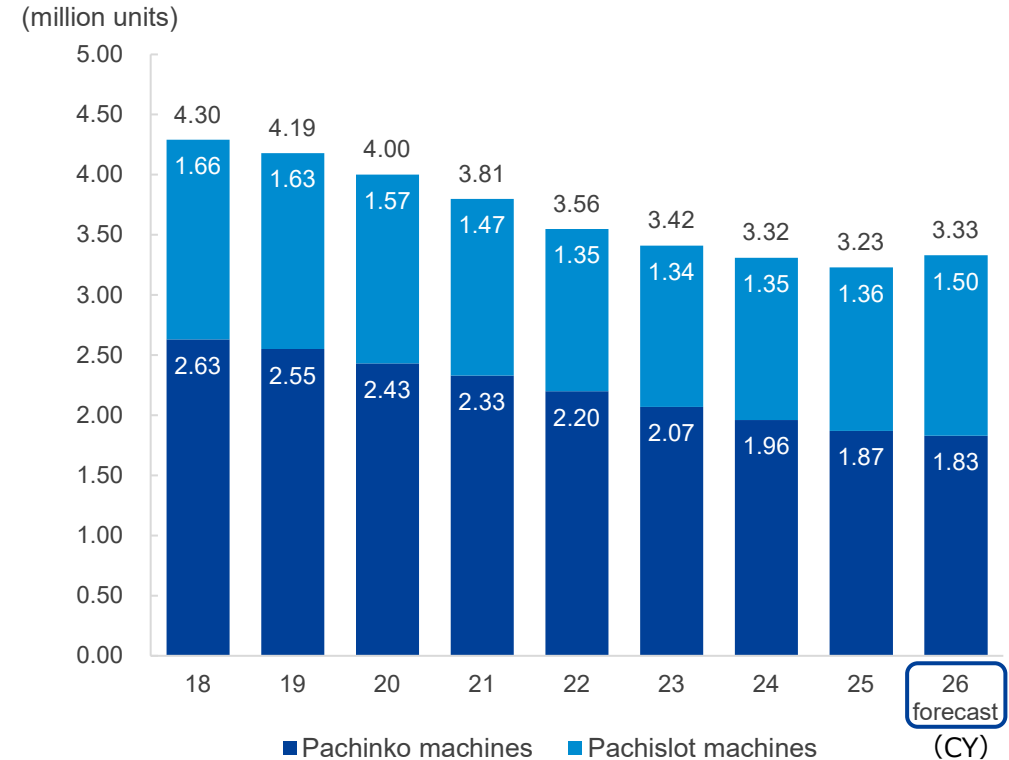
Market Environment (Pachinko and Pachislot Machine Business) 2

Pachinko and Pachislot Machine business

■ Number of Pachinko Parlors /
■ Number of Machines Installed per Parlors



■ Pachinko Machine Installations /
■ Pachislot Machine Installations



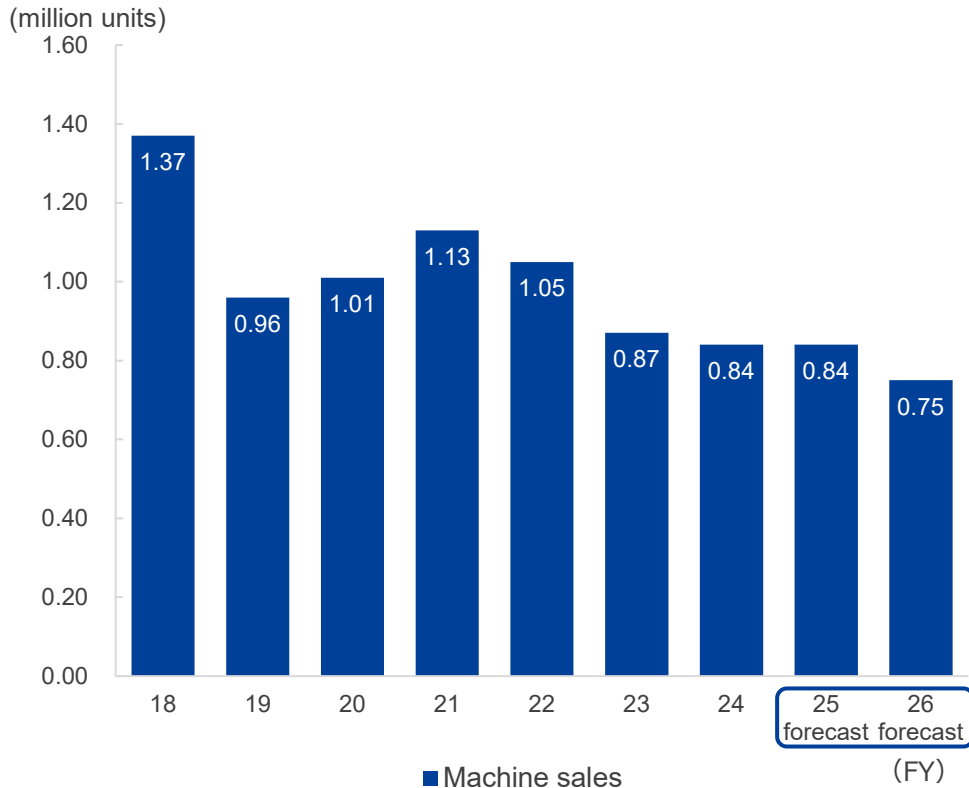
	2018	2019	2020	2021	2022	2023	2024	2025	2026 forecast
Number of pachinko parlors	10,060	9,639	9,035	8,458	7,665	7,083	6,706	6,464	6,120
Number of machines installed per parlors (units)	427	435	443	451	465	483	496	500	545
Pachinko machine installations (million units)	2.63	2.55	2.43	2.33	2.20	2.07	1.96	1.87	1.83
Pachislot machine installations (million units)	1.66	1.63	1.57	1.47	1.35	1.34	1.35	1.36	1.50

Note: Date source: National Police Agency. Date on a calendar year basis (from January to December). Figures for 2026 are the Company's estimates.

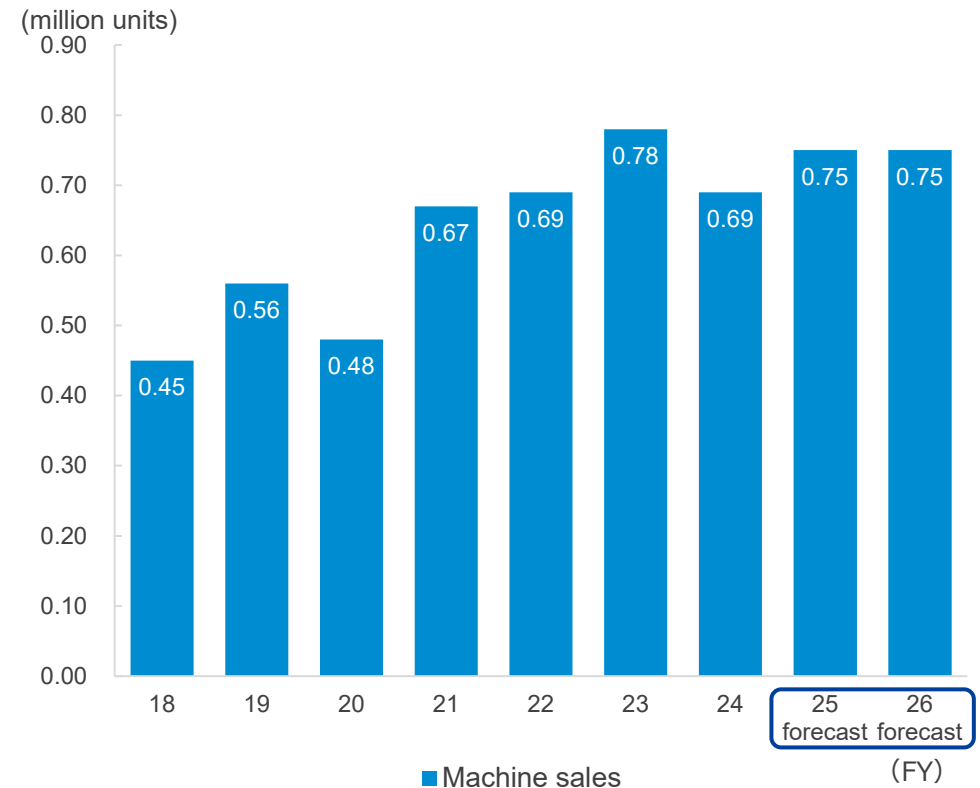
Market Environment (Pachinko and Pachislot Machine Business) 3

Pachinko and Pachislot Machine business

Pachinko machine sales



Pachislot machine sales



Number of machines sold (million units)	2018	2019	2020	2021	2022	2023	2024	2025 forecast	2026 forecast
Pachinko machines	1.37	0.96	1.01	1.13	1.05	0.87	0.84	0.84	0.75
Pachislot machines	0.45	0.56	0.48	0.67	0.69	0.78	0.69	0.75	0.75

Note: Date source: Yano Research Institute. Date on a fiscal year basis (from April to March of the next year). Figures for 2025 and 2026 are the company's forecasts.



Golf business

Number of Golf Course Users

(persons)	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
FY 3/2024	1,848,710	1,986,421	1,778,512	1,918,247	1,768,326	1,842,766	1,955,975	1,856,105	1,697,492	1,475,189	1,303,819	1,647,048	21,078,610
FY 3/2025	1,880,807	1,993,819	1,892,972	1,834,637	1,685,471	1,877,387	1,881,211	1,878,193	1,778,663	1,493,589	1,288,671	1,701,588	21,187,008
FY 3/2026	1,943,363	2,065,991	1,896,516	1,893,952	1,896,141	1,863,629	1,947,601	1,963,235	1,743,836	1,428,763	1,289,028	1,770,975	21,703,030
FY 3/2027	1,883,010	2,139,471	1,748,360										5,770,841

* Totals for PGM and Accordia Golf

Revenue per Customer

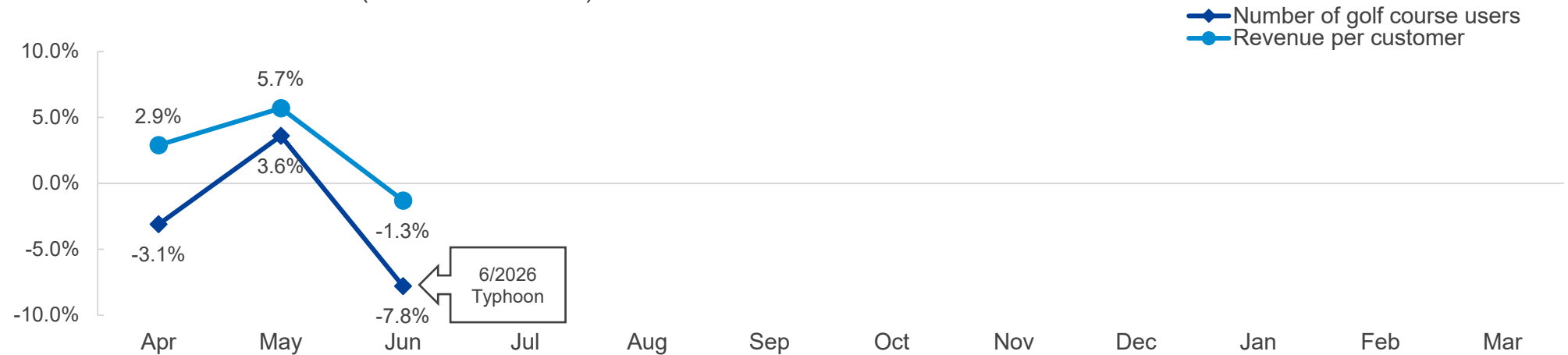
(yen)	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Average
FY 3/2024	9,252	9,588	8,897	8,712	8,221	9,024	9,666	10,400	10,014	8,824	8,466	9,631	9,250
FY 3/2025	9,442	9,601	9,322	8,776	8,600	9,217	10,042	10,733	10,262	9,104	8,717	9,757	9,495
FY 3/2026	9,676	9,627	9,491	8,956	8,782	9,451	10,138	11,219	10,440	9,289	8,905	9,842	9,680
FY 3/2027	9,955	10,177	9,366										9,859

* Combined averages for PGM and Accordia Golf



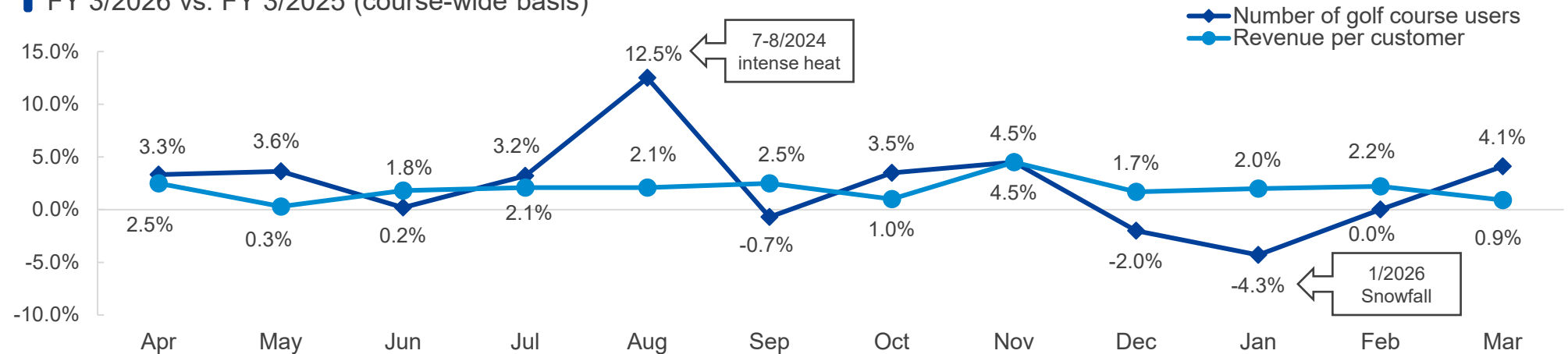
Golf business

FY 3/2027 vs. FY 3/2026 (course-wide basis)



* Comparison of combined totals and averages for PGM and Accordia Golf

FY 3/2026 vs. FY 3/2025 (course-wide basis)



* Comparison of combined totals and averages for PGM and Accordia Golf



Golf business

	As of March 31, 2026		As of June 30, 2026	
	Courses	18H Equivalent	Courses	18H Equivalent
Owned Golf Courses	321	379.5	322	380.5
Leased Golf Courses	0	0	0	0
Total	321	379.5	322	380.5
Hokkaido	8	12.5	8	12.5
Tohoku	15	18.0	15	18.0
Kanto, Koushinetsu	130	153.0	130	153.0
Tokai, Hokuriku	33	35.0	33	35.0
Kansai	73	90.0	73	90.0
Chugoku	18	20.5	18	20.5
Shikoku	6	6.5	6	6.5
Kyusyu, Okinawa	38	44.0	39	45.0
Total	321	379.5	322	380.5

State of affairs in the fiscal year ending March 31, 2027

【Acquisition】

6/1/2026 Seitanomori Kitakyushu Golf Course
(Kitakyushu City, Fukuoka Prefecture / 18H)

【Stock transfer agreement】

7/15/2026 Ichihara Keikyu Country Club
(Ichihara City, Chiba Prefecture / 18H)

【Sponsorship agreement】

None

【Sale】

None

Number of Machines Sold

Title Released in FY Ended March 31, 2027

Pachinko and Pachislot Machine business

Number of machines sold

	FY 3/2022	FY 3/2023	FY 3/2024				FY 3/2025				FY 3/2026				FY 3/2027	
	Full year	2Q cumulative	Full year	1Q	2Q cumulative	3Q cumulative	Full year	1Q	2Q cumulative	3Q cumulative	Full year	1Q	2Q cumulative	3Q cumulative	Full year	1Q
Total	92,826	59,124	126,894	22,070	41,190	61,998	94,233	19,722	46,388	90,759	106,186	18,998	31,741	52,429	64,427	31,434
Pachinko machines	63,095	38,970	80,322	10,531	16,672	23,272	28,799	10,934	23,180	42,039	55,207	6,299	17,111	25,122	32,625	3,659
Body	49,040	24,865	49,385	5,446	6,840	11,882	13,405	2,126	4,308	8,431	12,909	4,670	6,177	11,667	12,967	2,075
Gauge board	14,055	14,105	30,937	5,085	9,832	11,390	15,394	8,808	18,872	33,608	42,298	1,629	10,934	13,455	19,658	1,584
Pachislot machines	29,731	20,154	46,572	11,539	24,518	38,726	65,434	8,788	23,208	48,720	50,979	12,699	14,630	27,307	31,802	27,775
Chassis	29,663	19,697	46,115	11,539	24,518	38,726	65,434	8,788	22,360	38,312	38,973	4,540	4,950	8,898	10,691	27,775
Combined units	68	457	457	0	0	0	0	0	848	10,408	12,006	8,159	9,680	18,409	21,111	0

Title to Release / Pachinko machine

Release	Title	Units sold
1Q	e 86—EIGHTY-SIX—	2,624
	Others	1,035
	Total	3,659

Title to Release / Pachislot machine

Release	Title	Units sold
1Q	L takt op. Destiny	3,397
	L Sengokuotome 5 : Gouka wo Ugatu Shukuen no Soujin	24,060
	Others	318
	Total	27,775



Financial Performance Trend

Consolidated

* Accordia Golf consolidated from FY 3/2026 onward

(million yen)	FY 3/2022	FY 3/2023	FY 3/2024				FY 3/2025				FY 3/2026				FY 3/2027	
	Full year	2Q cumulative	Full year	1Q	2Q cumulative	3Q cumulative	Full year	1Q	2Q cumulative	3Q cumulative	Full year	1Q	2Q cumulative	3Q cumulative	Full year	1Q
Net sales	121,558	70,930	142,290	34,942	66,715	102,804	136,381	35,586	71,790	118,782	145,867	70,249	131,471	206,554	258,107	77,764
Golf Business	85,308	47,478	91,611	25,638	49,672	76,481	96,225	26,977	51,606	79,568	100,367	61,835	118,028	183,207	230,624	62,509
Pachinko and Pachislot machine Business	36,249	23,451	50,678	9,304	17,043	26,322	40,156	8,608	20,184	39,214	45,499	8,413	13,442	23,346	27,482	15,254
Operating income	10,235	15,337	26,905	7,491	12,171	19,314	23,430	8,654	15,404	28,768	27,690	15,806	23,107	42,916	43,423	15,572
Golf Business	13,280	9,720	14,582	6,655	11,376	18,685	19,250	7,082	11,421	17,943	18,450	15,695	24,426	42,988	45,599	12,702
Pachinko and Pachislot machine Business	-607	6,957	15,155	1,519	2,160	2,617	6,917	2,272	5,311	12,754	11,858	1,384	281	2,305	712	4,084
Eliminations & corporate expenses	-2,437	-1,340	-2,833	-683	-1,364	-1,989	-2,736	-700	-1,328	-1,929	-2,618	-1,273	-1,600	-2,377	-2,889	-1,215
Operating income ratio	8.4%	21.6%	18.9%	21.4%	18.2%	18.8%	17.2%	24.3%	21.5%	24.2%	19.0%	22.5%	17.6%	20.8%	16.8%	20.0%
Ordinary income	10,467	15,136	26,631	7,436	11,447	18,546	22,746	8,725	15,292	28,496	21,332	13,832	18,386	35,747	33,652	12,447
Profit attributable to owners of parent	2,193	10,798	20,685	4,943	7,436	11,609	16,611	5,628	10,415	20,583	13,064	8,837	9,807	17,056	11,670	7,941
SG & A Expenses	23,163	10,077	22,408	5,024	10,705	16,327	23,365	5,173	10,909	17,865	24,799	10,564	21,367	30,314	42,052	11,349
Advertising expenses	952	607	2,046	218	562	892	1,554	241	590	908	1,612	550	1,169	1,790	3,004	803
Sales commissions	954	570	1,191	236	462	764	1,233	207	497	993	1,107	228	313	553	654	439
R&D expenses	9,091	3,267	7,009	1,966	4,141	6,562	9,071	2,044	4,330	6,626	9,076	2,976	5,740	7,727	10,432	2,582
Depreciation & amortization	10,082	4,161	8,801	2,141	4,373	6,663	9,004	2,180	4,442	6,707	9,066	5,492	11,264	17,239	23,329	6,264
Golf Business	6,894	3,466	7,110	1,831	3,766	5,699	7,650	1,965	3,982	5,974	8,034	5,247	10,694	16,242	21,884	5,860
Pachinko and Pachislot machine Business	3,187	694	1,691	309	606	963	1,353	214	460	733	1,031	188	569	997	1,445	342
Capital investment	8,095	5,041	8,424	2,717	7,187	8,854	12,972	5,239	10,529	14,298	19,525	10,552	20,532	30,210	43,904	7,557
Golf Business	7,110	4,308	7,306	2,544	6,692	8,281	12,051	5,031	9,585	12,896	17,728	10,089	19,694	28,886	42,212	7,280
Pachinko and Pachislot machine Business	984	732	1,117	172	494	573	921	207	944	1,401	1,797	455	837	1,324	1,691	250



Key Financial Indicators

Consolidated

	(million yen)	FY 3/2021	FY 3/2022	FY 3/2023	FY 3/2024	FY 3/2025	FY 3/2026	Formula
Net Sales		107,744	121,558	142,290	136,381	145,867	258,107	
Operating Income		5,311	10,235	26,905	23,430	27,690	43,423	
Ordinary Income		5,799	10,467	26,631	22,746	21,332	33,652	
Profit attributable to owners of parent		865	2,193	20,685	16,611	13,064	11,670	
Total Assets		430,070	417,066	423,727	428,029	1,104,151	1,077,576	
Cash, Deposits and Securities		70,083	67,052	67,716	57,713	92,247	61,328	
Interest Bearing Debt		123,153	114,416	108,645	106,847	650,425	621,436	
Net Assets		226,242	217,186	231,005	239,185	244,331	248,910	
Shareholders' Equity		226,242	217,186	231,005	239,185	244,118	248,681	
ROE		0.4%	1.0%	9.2%	7.1%	5.4%	4.7%	
Operating Income Ratio		4.9%	8.4%	18.9%	17.2%	19.0%	16.8%	Operating income/Net sales
Net Income Ratio		0.8%	1.8%	14.5%	12.2%	9.0%	4.5%	Net income/Net sales
Asset Turnover		0.25	0.29	0.34	0.32	0.19	0.24	Net sales/Total assets *1
Financial Leverage		1.89	1.91	1.88	1.81	3.17	4.43	Total assets/Shareholders' equity *1,2
Net Debt Equity Ratio		23.5%	21.8%	17.7%	20.5%	228.7%	225.2%	Net interest-bearing debt/Shareholders' equity
Shareholders' Equity Ratio		52.6%	52.1%	54.5%	55.9%	22.1%	23.1%	Shareholders' equity/Total assets

*1 Total Assets = (Total Assets at beginning of period+ Total Assets at end of period) /2

*2 Shareholders' Equity = (Shareholders' Equity at beginning of period+ Shareholders' Equity at end of period) /2



| Contact

Management Planning Group, Heiwa Corporation

TEL: +81-3-3839-0701

Website: <https://www.heimanet.co.jp>

| Disclaimer

1. These materials are not for the purpose of soliciting investment.
2. These materials contain statements about the future, such as plans, outlooks, targets, and forecast figures; however said statements are based on judgements and assumptions that are based on information that is currently available, and do not account for latent risks and uncertainties. Therefore, please be aware that actual future results may differ greatly from the aforementioned statements about the future due to the future business environment, economic conditions, financial market conditions, and a number of other factors.
3. The Company will not update these materials, even if the future outlook is revised.